

# Lead by Example



One of the first things that "Management 101" students are taught is to lead by example. Great leaders know that it is always much easier to ask others to do something if they first demonstrate that they are willing to do it themselves.

This leadership style is embodied in the support that the Mackinac Center for Public Policy receives from

its Board of Directors. Our board members represent some of Michigan's top leaders in business and academia, and their leadership as directors gives the Center something every nonprofit organization longs to have: 100 percent financial participation from its board.

The completion of our new headquar-

ters building campaign provides the latest example of 100 percent participation.

At our last board meeting, I reported that we had raised all but \$42,000 of our \$2.4 million goal. I explained that we were having difficulty closing the books on this project because we had already solicited contribu-



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tions from many of our friends, some of whom we asked twice. By the end of the meeting, the leaders who form the Mackinac Center Board of Directors stepped forward to personally contribute the remaining funds needed to complete the campaign.

Our board members' leadership does not end there. They also leverage their influence with key leaders around the state to open doors for the Mackinac Center. With their help, we

have assembled two new boards of advisors (see story on page 6).

Such outstanding leadership by example has led to the completion of our building project in less than two years: a testimonial to the dedication of the Mackinac Center's directors and to all of you who are likewise inspired to support and perpetuate our important work. To the generous friends who were part of this historic campaign, thank you very much.!