

Webasto Roof Systems, Inc.
Summary Estimates
(All monetary estimates in current dollars)

TOTAL JOBS CREATED (as of 2015)	525
Direct	153
Spin-off (includes Indirect Jobs)	372
NET POSITIVE STATE REVENUE IMPACT	\$13,376,979
Revenue foregone	\$1,084,021
Revenue gain	\$14,461,000
Personal income generated over life of MEGA agreement	\$187,800,000
Statewide employment multiplier (average, 2009–15)	3.32
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$736

Webasto Roof Systems, Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	Total
Total Employment	481	498	505	511	516	520	525	
Manufacturing	200	198	196	194	193	191	191	
Non-Manufacturing	281	300	309	317	323	329	334	
Retail Trade	55	57	58	59	60	60	60	
Services	143	146	147	148	148	150	152	
Other	83	97	104	110	115	119	122	
In Current Dollars (Thousands):								
Personal Income	\$19,840	\$22,980	\$25,390	\$27,280	\$29,020	\$30,820	\$32,470	\$187,800
Gross State Revenue	1,528	1,769	1,955	2,101	2,235	2,373	2,500	14,461
Mega Cost	154	159	158	155	151	153	155	1,084
State Revenue Net of MEGA Cost*	\$1,374	\$1,610	\$1,797	\$1,946	\$2,084	\$2,220	\$2,345	\$13,377

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.

Webasto Roof Systems, Inc.
Summary Estimates
(All monetary estimates in current dollars)

TOTAL JOBS CREATED (as of 2016)	208
Direct	61
Spin-off (includes Indirect Jobs)	147
NET POSITIVE STATE REVENUE IMPACT	\$5,392,370
Revenue foregone	\$616,630
Revenue gain	\$6,009,000
Personal income generated over life of MEGA agreement	\$78,029,000
Statewide employment multiplier (average, 2010–16)	3.26
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$460

Webasto Roof Systems, Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	2016	Total
Total Employment	148	190	194	196	200	201	203	208	
Manufacturing	61	79	78	77	77	76	76	77	
Non-Manufacturing	87	111	116	119	123	125	127	131	
Retail Trade	17	21	22	22	22	23	23	23	
Services	44	54	55	56	56	57	58	60	
Other	26	36	39	41	45	45	46	48	
In Current Dollars (Thousands):									
Personal Income	\$5,188	\$7,904	\$8,911	\$9,766	\$10,500	\$11,230	\$11,900	\$12,630	\$78,029
Gross State Revenue	399	609	686	752	809	865	916	973	6,009
Mega Cost	0	86	87	87	86	88	89	92	617
State Revenue Net of MEGA Cost*	\$399	\$523	\$599	\$665	\$723	\$777	\$827	\$881	\$5,392

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.