

**WABCO North America LLC**  
**Summary Estimates**  
(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2015)</b>	208
Direct	100
Spin-off (includes Indirect Jobs)	108
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$2,444,464
Revenue foregone	\$986,536
Revenue gain	\$3,431,000
Personal income generated over life of MEGA agreement	\$44,555,000
Statewide employment multiplier (average, 2014–15)	1.87
Average Weekly Wage of Direct Jobs	\$1,538
(as reported by the company at time of application)	

**WABCO North America LLC**  
**Fiscal Effects on Michigan - Net Benefits with the Incentive Package**  
Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	0	0	0
2011	167	57	110
2012	414	132	282
2013	667	198	469
2014	947	265	682
2015	1,236	334	902
2016	0	0	0
2017	0	0	0
2018	0	0	0
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	3,431	987	2,444

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**WABCO North America LLC**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2011	2012	2013	2014	2015	Total
<b>Total Employment</b>	36	81	124	166	208	
Manufacturing	0	1	1	1	1	
Non-Manufacturing	36	80	123	165	207	
Retail Trade	3	6	10	13	16	
Services	29	64	97	130	162	
Other	4	10	16	22	29	
<b>In Current Dollars (Thousands):</b>						
Personal Income	\$2,167	\$5,371	\$8,667	\$12,300	\$16,050	\$44,555
Gross State Revenue	167	414	667	947	1,236	3,431
Mega Cost	57	132	198	265	334	987
State Revenue Net of MEGA Cost*	\$110	\$282	\$469	\$682	\$902	\$2,444

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.