

**Saab Cars North America, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2010	2011	2012	2013	2014	Total
Total Employment	91	120	126	143	158	
Manufacturing	2	3	2	3	3	
Non-Manufacturing	89	117	124	140	155	
Retail Trade	8	9	10	12	13	
Services	65	84	88	99	109	
Other	16	24	26	29	33	
In Current Dollars (Thousands):						
Personal Income	\$5,341	\$7,080	\$8,362	\$9,949	\$11,510	\$42,242
Gross State Revenue	411	545	644	766	886	3,252
Mega Cost	182	230	254	283	307	1,256
State Revenue Net of MEGA Cost*	\$229	\$315	\$390	\$483	\$579	\$1,996

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.

**Saab Cars North America, Inc.**  
**Summary Estimates**  
(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2014)</b>	158
Direct	60
Spin-off (includes Indirect Jobs)	98
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$1,995,863
Revenue foregone	\$1,256,137
Revenue gain	\$3,252,000
Personal income generated over life of MEGA agreement	\$42,242,000
Statewide employment multiplier (average, 2013–14)	2.52
Average Weekly Wage of Direct Jobs	\$1,693
(as reported by the company at time of application)	