

**SBC Internet Services**  
**Summary Estimates**  
(All monetary estimates in 2008 dollars)

<b>TOTAL JOBS CREATED (as of 2013)</b>	410
Direct	300
Spin-off (includes Indirect Jobs)	110
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$3,824,000
Revenue foregone	\$1,046,000
Revenue gain	\$4,870,000
Personal income generated over life of MEGA agreement	\$63,241,000
Statewide employment multiplier (average, 2009–13)	1.36
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$445

**SBC Internet Services**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	Total
Total Employment	12	401	410	410	410	410	
Manufacturing	0	2	1	0	(1)	(2)	
Non-Manufacturing	12	399	409	410	411	412	
Retail Trade	1	18	20	20	19	19	
Services	3	358	358	355	352	350	
Other	8	23	31	35	40	43	
In Current Dollars (Thousands):							
Personal Income	\$580	\$10,710	\$13,150	\$14,470	\$15,440	\$16,360	\$70,710
Gross State Revenue	45	825	1,013	1,114	1,189	1,260	5,446
Mega Cost	0	225	240	238	233	228	1,164
State Revenue Net of MEGA Cost*	\$45	\$600	\$773	\$876	\$956	\$1,032	\$4,282
Adjusted for Inflation (Thousands of 2007 Dollars):							
Personal Income	\$566	\$10,160	\$12,127	\$12,981	\$13,485	\$13,922	\$63,241
Gross State Revenue	44	783	934	999	1,038	1,072	4,870
Mega Cost	0	213	221	214	204	194	1,046
State Revenue Net of MEGA Cost*	\$44	\$570	\$713	\$785	\$834	\$878	\$3,824

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.