

**Request Foods, Inc.**  
**Summary Estimates**

(All monetary estimates in 2008 dollars)

<b>TOTAL JOBS CREATED (as of 2019)</b>	437
Direct	202
Spin-off (includes Indirect Jobs)	235
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$11,502,000
Revenue foregone	\$2,554,000
Revenue gain	\$14,056,000
Personal income generated over life of MEGA agreement	\$182,541,000
Statewide employment multiplier (average, 2013–19)	2.14
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$590

**Request Foods, Inc.  
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
<b>Total Employment</b>	50	325	359	394	435	433	429	432	432	434	437	
Manufacturing	4	166	179	196	214	212	211	211	211	211	211	
Non-Manufacturing	46	159	180	198	221	221	218	221	221	223	226	
Retail Trade	8	23	25	27	30	29	28	28	27	27	27	
Services	20	84	92	99	108	107	104	105	105	106	107	
Other	18	52	63	72	83	85	86	88	89	90	92	
<b>In Current Dollars (Thousands):</b>												
Personal Income	\$2,441	\$12,820	\$15,840	\$18,280	\$21,480	\$22,770	\$23,680	\$25,150	\$26,120	\$27,650	\$28,930	\$225,161
Gross State Revenue	188	987	1,220	1,408	1,654	1,753	1,823	1,937	2,011	2,129	2,228	17,338
Mega Cost	0	247	278	281	317	310	315	324	338	352	368	3,130
State Revenue Net of MEGA Cost*	\$188	\$740	\$942	\$1,127	\$1,337	\$1,443	\$1,508	\$1,613	\$1,673	\$1,777	\$1,860	\$14,208
<b>Adjusted for Inflation (Thousands of 2007 Dollars):</b>												
Personal Income	\$2,316	\$11,822	\$14,210	\$15,966	\$18,279	\$18,894	\$19,165	\$19,848	\$20,103	\$20,755	\$21,183	\$182,541
Gross State Revenue	178	910	1,094	1,230	1,408	1,455	1,475	1,529	1,548	1,598	1,631	14,056
Mega Cost	0	228	249	245	270	257	255	256	260	264	270	2,554
State Revenue Net of MEGA Cost*	\$178	\$682	\$845	\$985	\$1,138	\$1,198	\$1,220	\$1,273	\$1,288	\$1,334	\$1,361	\$11,502

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit, or the property tax abatement.

## REMI Terms and Definitions

**Benefits estimated by the model:** the total number of jobs created in Michigan (by major industry, including spin-off jobs), and the associated personal income and state government revenue generated due to the gain in economic activity resulting from the project.

**Direct jobs:** the jobs created at the project facility itself, as estimated at the end of the incentive period.

**Employment multiplier:** the total number of jobs created (direct plus spin-off) for every direct job introduced constitutes the employment multiplier. The numerator of the employment multiplier equals the number of jobs (direct and spin-off) created on average over the incentive period when the facility is at full operations. The denominator of the employment multiplier represents the direct jobs created yearly over the same period.

**Personal income:** the income of Michigan residents from all sources, after deduction of contributions to social insurance programs but before deduction of income tax and other personal taxes.

**Spin-off jobs:** Spin-off jobs are generated from two sources: increased purchases from Michigan suppliers; and spending by people who receive income due to the increased economic activity.

**Total employment effects:** direct jobs created at the facility itself plus spin-off jobs, as estimated at the end of the incentive period.

*REMI estimates do not include the nonmeasurable effects that would produce additional economic and fiscal benefits for Michigan, such as the intangible advantages of influencing other location and expansion decisions.*