

Northland Corporation, Inc.
Summary Estimates
(All monetary estimates in 2008 dollars)

TOTAL JOBS CREATED (as of 2020)	337
Direct	157
Spin-off (includes Indirect Jobs)	180
NET POSITIVE STATE REVENUE IMPACT	\$9,626,000
Revenue foregone	\$1,849,000
Revenue gain	\$11,475,000
Personal income generated over life of MEGA agreement	\$149,044,000
Statewide employment multiplier (average, 2014–20)	2.08
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$495

**Northland Corporation, Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Total Employment	87	120	169	219	269	319	319	321	324	325	330	333	337	
Manufacturing	2	65	92	119	146	172	171	170	170	170	171	171	171	
Non-Manufacturing	85	55	77	100	123	147	148	151	154	155	159	162	166	
Retail Trade	9	8	11	14	16	19	19	19	18	19	19	19	19	
Services	20	30	41	52	63	75	73	74	75	75	77	79	80	
Other	56	17	25	34	44	53	56	58	61	61	63	64	67	
In Current Dollars (Thousands):														
Personal Income	\$3,906	\$4,578	\$6,744	\$9,216	\$11,870	\$14,950	\$15,990	\$17,030	\$18,190	\$19,040	\$20,510	\$21,420	\$22,640	\$186,084
Gross State Revenue	301	353	519	710	914	1,151	1,231	1,311	1,401	1,466	1,579	1,649	1,743	14,328
Mega Cost	0	64	95	128	161	197	206	215	225	236	248	261	275	2,312
State Revenue Net of MEGA Cost*	\$301	\$289	\$424	\$582	\$753	\$954	\$1,025	\$1,096	\$1,176	\$1,230	\$1,331	\$1,388	\$1,468	\$12,016
Adjusted for Inflation (Thousands of 2007 Dollars):														
Personal Income	\$3,814	\$4,343	\$6,219	\$8,268	\$10,367	\$12,722	\$13,268	\$13,783	\$14,355	\$14,654	\$15,396	\$15,684	\$16,171	\$149,044
Gross State Revenue	294	335	479	637	798	979	1,021	1,061	1,106	1,128	1,185	1,207	1,245	11,475
Mega Cost	0	61	87	114	141	168	171	174	178	182	186	191	196	1,849
State Revenue Net of MEGA Cost*	\$294	\$274	\$392	\$523	\$657	\$811	\$850	\$887	\$928	\$946	\$999	\$1,016	\$1,049	\$9,626

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.