

**Navistar, Inc.**  
**Summary Estimates**

(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2016)</b>	181
Direct	87
Spin-off (includes Indirect Jobs)	94
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$3,399,186
Revenue foregone	\$2,555,814
Revenue gain	\$5,955,000
Personal income generated over life of MEGA agreement	\$77,341,000
Statewide employment multiplier (average, 2015–16)	2.08
Average Weekly Wage of Direct Jobs	\$1,416
(as reported by the company at time of application)	

**Navistar, Inc.**

**Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	472	351	121
2011	587	432	155
2012	761	530	231
2013	889	287	602
2014	1,023	312	711
2015	1,086	317	769
2016	1,137	328	809
2017	0	0	0
2018	0	0	0
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	5,955	2,556	3,399

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**Navistar, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2010	2011	2012	2013	2014	2015	2016	Total
<b>Total Employment</b>	103	117	144	164	179	180	181	
Manufacturing	1	1	1	1	1	0	0	
Non-Manufacturing	102	116	143	163	178	180	181	
Retail Trade	8	9	11	13	14	14	14	
Services	82	94	117	127	139	139	141	
Other	12	13	15	23	25	27	26	
<b>In Current Dollars (Thousands):</b>								
Personal Income	\$6,134	\$7,629	\$9,888	\$11,540	\$13,280	\$14,100	\$14,770	\$77,341
Gross State Revenue	472	587	761	889	1,023	1,086	1,137	5,955
Mega Cost	351	432	530	287	312	317	328	2,556
State Revenue Net of MEGA Cost*	\$121	\$155	\$231	\$602	\$711	\$769	\$809	\$3,399

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.