

**Lear Corporation**  
**Summary Estimates**

(All monetary estimates in current dollars)

<b>TOTAL JOBS RETAINED (as of 2014)</b>	1,836
Direct	521
Spin-off (includes Indirect Jobs)	1,315
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$34,285,608
Revenue foregone	\$4,364,392
Revenue gain	\$38,650,000
Personal income generated over life of MEGA agreement	\$501,950,000
Statewide employment multiplier (average, 2010–14)	3.42
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,093

**Lear Corporation**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2010	2011	2012	2013	2014	Total
Total Employment	1,701	1,759	1,797	1,820	1,836	
Manufacturing	680	672	665	658	653	
Non-Manufacturing	1,021	1,087	1,132	1,162	1,183	
Retail Trade	205	213	218	221	224	
Services	524	534	541	545	549	
Other	292	340	373	396	410	
In Current Dollars (Thousands):						
Personal Income	\$79,960	\$92,590	\$102,200	\$110,100	\$117,100	\$501,950
Gross State Revenue	6,157	7,129	7,869	8,478	9,017	38,650
Mega Cost	828	872	882	888	895	4,364
State Revenue Net of MEGA Cost*	\$5,329	\$6,257	\$6,987	\$7,590	\$8,122	\$34,286

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.

**Lear Corporation**  
**Summary Estimates**

(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2014)</b>	768
Direct	224
Spin-off (includes Indirect Jobs)	544
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$12,291,654
Revenue foregone	\$2,883,346
Revenue gain	\$15,175,000
Personal income generated over life of MEGA agreement	\$197,076,000
Statewide employment multiplier (average, 2012–14)	3.40
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$806

**Lear Corporation**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	Total
Total Employment	7	725	725	752	763	768	
Manufacturing	0	288	285	286	284	281	
Non-Manufacturing	7	437	440	466	479	487	
Retail Trade	1	88	86	89	91	92	
Services	3	225	216	223	225	227	
Other	3	124	138	154	163	168	
In Current Dollars (Thousands):							
Personal Income	\$366	\$31,830	\$35,580	\$39,950	\$43,330	\$46,020	\$197,076
Gross State Revenue	28	2,451	2,740	3,076	3,336	3,544	15,175
Mega Cost	0	531	569	589	594	600	2,883
State Revenue Net of MEGA Cost*	\$28	\$1,920	\$2,171	\$2,487	\$2,742	\$2,944	\$12,292

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