

**Lean Logistics, Inc.**  
**Summary Estimates**  
(All monetary estimates in 2008 dollars)

<b>TOTAL JOBS CREATED (as of 2019)</b>	1,141
Direct	581
Spin-off (includes Indirect Jobs)	560
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$29,737,000
Revenue foregone	\$11,840,000
Revenue gain	\$41,577,000
Personal income generated over life of MEGA agreement	\$539,982,000
Statewide employment multiplier (average, 2013–19)	1.94
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,092

**Lean Logistics, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
<b>Total Employment</b>	5	352	532	800	1,119	1,121	1,118	1,124	1,125	1,132	1,141	\$674,295
Manufacturing	0	4	5	6	7	5	3	1	0	0	0	51,920
Non-Manufacturing	5	348	527	794	1,112	1,116	1,115	1,123	1,125	1,132	1,141	14,699
Retail Trade	1	28	43	63	87	85	83	82	81	81	81	\$37,221
Services	3	288	428	643	897	890	884	885	886	888	893	
Other	1	32	56	88	128	141	148	156	158	163	167	
<b>In Current Dollars (Thousands):</b>												
Personal Income	\$305	\$18,160	\$30,120	\$47,420	\$69,270	\$73,670	\$78,000	\$82,700	\$86,910	\$91,550	\$96,190	\$539,982
Gross State Revenue	23	1,398	2,319	3,651	5,334	5,673	6,006	6,368	6,692	7,049	7,407	51,920
Mega Cost	0	508	795	1,192	1,660	1,623	1,650	1,702	1,776	1,854	1,939	14,699
State Revenue Net of MEGA Cost*	\$23	\$890	\$1,524	\$2,459	\$3,674	\$4,050	\$4,356	\$4,666	\$4,916	\$5,195	\$5,468	\$37,221
<b>Adjusted for Inflation (Thousands of 2007 Dollars):</b>												
Personal Income	\$289	\$16,747	\$27,021	\$41,417	\$58,947	\$61,129	\$63,126	\$65,265	\$66,890	\$68,721	\$70,430	\$539,982
Gross State Revenue	22	1,289	2,080	3,189	4,539	4,707	4,861	5,026	5,150	5,291	5,423	41,577
Mega Cost	0	468	713	1,041	1,413	1,347	1,336	1,343	1,367	1,392	1,420	11,840
State Revenue Net of MEGA Cost*	\$22	\$821	\$1,367	\$2,148	\$3,126	\$3,360	\$3,525	\$3,683	\$3,783	\$3,899	\$4,003	\$29,737

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.