

**Kostal of America, Inc.  
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2007	2008	2009	2010	2011	2012	2013	2015	2017	Total
Total Employment	142	81	115	135	158	184	188	187	192	
Manufacturing	4	1	2	1	1	1	1	0	0	
Non-Manufacturing	138	80	113	134	157	183	187	187	192	
Retail Trade	15	9	13	14	16	17	17	17	18	
Services	34	60	85	102	120	140	141	142	145	
Other	89	11	15	18	21	26	29	28	29	
<b>In Current Dollars (Thousands):</b>										
Personal Income	\$6,104	\$5,615	\$8,087	\$9,735	\$11,470	\$13,490	\$14,430	\$16,170	\$18,130	\$135,821
Gross State Revenue	470	432	623	750	883	1,039	1,111	1,245	1,396	10,459
Mega Cost	0	248	370	455	547	652	680	744	820	6,005
State Revenue Net of MEGA Cost*	\$470	\$184	\$253	\$295	\$336	\$387	\$431	\$501	\$576	\$4,454
<b>Adjusted for Inflation (Thousands of 2007 Dollars):</b>										
Personal Income	\$6,104	\$5,480	\$7,664	\$8,964	\$10,270	\$11,755	\$12,246	\$13,040	\$13,901	\$115,680
Gross State Revenue	470	422	590	691	791	905	943	1,004	1,070	8,908
Mega Cost	0	242	350	419	490	568	577	600	628	5,075
State Revenue Net of MEGA Cost*	\$470	\$180	\$240	\$272	\$301	\$337	\$366	\$404	\$442	\$3,833

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.