

**Kostal Kontakt Systeme, Inc.**  
**Summary Estimates**  
(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2018)</b>	642
Direct	247
Spin-off (includes Indirect Jobs)	395
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$14,782,892
Revenue foregone	\$3,949,108
Revenue gain	\$18,732,000
Personal income generated over life of MEGA agreement	\$243,260,000
Statewide employment multiplier (average, 2015–18)	2.51
Average Weekly Wage of Direct Jobs	\$694
(as reported by the company at time of application)	

**Kostal Kontakt Systeme, Inc.**  
**Fiscal Effects on Michigan - Net Benefits with the Incentive Package**  
Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	317	0	317
2011	992	0	992
2012	1,640	438	1,202
2013	1,977	516	1,461
2014	2,333	567	1,766
2015	2,543	585	1,958
2016	2,764	596	2,168
2017	2,980	614	2,366
2018	3,186	633	2,553
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	18,732	3,949	14,783

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**Kostal Kontakt Systeme, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2010	2011	2012	2013	2014	2015	2016	2017	2018	Total
Total Employment	88	304	470	532	588	599	615	628	642	
Manufacturing	38	142	223	254	273	272	273	273	274	
Non-Manufacturing	50	162	247	278	315	327	342	355	368	
Retail Trade	7	21	32	34	38	39	40	42	43	
Services	26	84	130	143	160	165	172	179	185	
Other	17	57	85	101	117	123	130	134	140	
In Current Dollars (Thousands):										
Personal Income	\$4,120	\$12,880	\$21,300	\$25,670	\$30,300	\$33,020	\$35,890	\$38,700	\$41,380	\$243,260
Gross State Revenue	317	992	1,640	1,977	2,333	2,543	2,764	2,980	3,186	18,732
Mega Cost	0	0	438	516	567	585	596	614	633	3,949
State Revenue Net of MEGA Cost*	\$317	\$992	\$1,202	\$1,461	\$1,766	\$1,958	\$2,168	\$2,366	\$2,553	\$14,783

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.