

Hino Motors Manufacturing USA Inc.
Summary Estimates
(All monetary estimates in 2008 dollars)

TOTAL JOBS CREATED (as of 2015)	65
Direct	34
Spin-off (includes Indirect Jobs)	31
NET POSITIVE STATE REVENUE IMPACT	\$1,097,000
Revenue foregone	\$503,000
Revenue gain	\$1,600,000
Personal income generated over life of MEGA agreement	\$20,772,000
Statewide employment multiplier (average, 2013–15)	1.97
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,145

**Hino Motors Manufacturing USA Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	2014	2015	Total
Total Employment	1	22	38	49	59	69	67	65	
Manufacturing	0	0	0	0	0	0	0	0	
Non-Manufacturing	1	22	38	49	59	69	67	65	
Retail Trade	0	2	3	4	5	6	5	5	
Services	0	16	30	39	48	53	53	52	
Other	1	4	5	6	6	10	9	8	
In Current Dollars (Thousands):									
Personal Income	\$92	\$1,099	\$2,075	\$2,899	\$3,693	\$4,578	\$4,822	\$4,944	\$24,202
Gross State Revenue	7	85	160	223	284	353	371	381	1,864
Mega Cost	0	29	57	75	92	109	111	113	585
State Revenue Net of MEGA Cost*	\$7	\$56	\$103	\$148	\$192	\$244	\$260	\$268	\$1,279
Adjusted for Inflation (Thousands of 2007 Dollars):									
Personal Income	\$90	\$1,043	\$1,914	\$2,601	\$3,226	\$3,896	\$4,001	\$4,001	\$20,772
Gross State Revenue	7	81	148	200	248	300	308	308	1,600
Mega Cost	0	27	52	67	81	93	92	91	503
State Revenue Net of MEGA Cost*	\$7	\$54	\$96	\$133	\$167	\$207	\$216	\$217	\$1,097

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.