

**Herman Miller, Inc.**  
**Summary Estimates**

(All monetary estimates in current dollars)

<b>TOTAL JOBS CREATED (as of 2018)</b>	1,225
Direct	600
Spin-off (includes Indirect Jobs)	625
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$20,355,033
Revenue foregone	\$7,855,967
Revenue gain	\$28,211,000
Personal income generated over life of MEGA agreement	\$366,404,000
Statewide employment multiplier (average, 2016–18)	2.00
Average Weekly Wage of Direct Jobs	\$881
(as reported by the company at time of application)	

Analysis was prepared by the MEDC using REMI software

**Herman Miller, Inc.**  
**Fiscal Effects on Michigan - Net Benefits with the Incentive Package**  
Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	0	0	0
2011	61	0	61
2012	1,184	357	827
2013	2,667	895	1,772
2014	3,574	1,115	2,459
2015	4,568	1,333	3,235
2016	4,958	1,334	3,624
2017	5,395	1,384	4,011
2018	5,804	1,437	4,367
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	28,211	7,856	20,355

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**Herman Miller, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2011	2012	2013	2014	2015	2016	2017	2018	Total
Total Employment	17	355	773	969	1,159	1,180	1,201	1,225	
Manufacturing	0	173	428	538	634	632	630	630	
Non-Manufacturing	17	182	345	431	525	548	571	595	
Retail Trade	2	29	63	79	94	96	97	99	
Services	3	75	164	206	249	256	266	276	
Other	12	78	118	146	182	196	208	220	
In Current Dollars (Thousands):									
Personal Income	\$794	\$15,380	\$34,640	\$46,420	\$59,330	\$64,390	\$70,070	\$75,380	\$366,404
Gross State Revenue	61	1,184	2,667	3,574	4,568	4,958	5,395	5,804	28,211
Mega Cost	0	357	895	1,115	1,333	1,334	1,384	1,437	7,856
State Revenue Net of MEGA Cost*	\$61	\$827	\$1,772	\$2,459	\$3,235	\$3,624	\$4,011	\$4,367	\$20,355

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.