

Health Care Services, Inc., dba Accretive Health
Summary Estimates

(All monetary estimates in 2008 dollars)

TOTAL JOBS CREATED (as of 2015)	1,142
Direct	650
Spin-off (includes Indirect Jobs)	492
NET POSITIVE STATE REVENUE IMPACT	\$15,896,000
Revenue foregone	\$5,482,000
Revenue gain	\$21,378,000
Personal income generated over life of MEGA agreement	\$277,622,000
Statewide employment multiplier (average, 2013–15)	1.75
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$611

**Health Care Services, Inc., dba Accretive Health
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	Total
Total Employment	427	687	947	1,040	1,130	1,136	1,142	
Manufacturing	4	5	5	4	3	1	0	
Non-Manufacturing	423	682	942	1,036	1,127	1,135	1,142	
Retail Trade	27	42	57	62	66	66	65	
Services	361	575	788	858	927	926	926	
Other	35	65	97	116	134	143	151	
In Current Dollars (Thousands):								
Personal Income	\$16,750	\$29,110	\$42,690	\$50,080	\$57,280	\$61,650	\$65,430	\$322,990
Gross State Revenue	1,290	2,241	3,287	3,856	4,411	4,747	5,038	24,870
Mega Cost	434	695	950	1,012	1,071	1,080	1,094	6,337
State Revenue Net of MEGA Cost*	\$856	\$1,546	\$2,337	\$2,844	\$3,340	\$3,667	\$3,944	\$18,533
Adjusted for Inflation (Thousands of 2007 Dollars):								
Personal Income	\$15,890	\$26,844	\$38,297	\$43,740	\$48,743	\$51,155	\$52,953	\$277,622
Gross State Revenue	1,224	2,067	2,949	3,368	3,754	3,939	4,077	21,378
Mega Cost	412	641	852	884	911	896	886	5,482
State Revenue Net of MEGA Cost*	\$812	\$1,426	\$2,097	\$2,484	\$2,843	\$3,043	\$3,191	\$15,896

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.