

**Hart & Cooley, Inc.**  
**Summary Estimates**  
(All monetary estimates in 2008 dollars)

<b>TOTAL JOBS CREATED (as of 2018)</b>	98
Direct	48
Spin-off (includes Indirect Jobs)	50
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$2,369,000
Revenue foregone	\$1,376,000
Revenue gain	\$3,745,000
Personal income generated over life of MEGA agreement	\$48,628,000
Statewide employment multiplier (average, 2013–18)	2.00
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,257

**Hart & Cooley, Inc.**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Total
<b>Total Employment</b>											
Manufacturing	25	50	70	84	96	94	95	97	97	98	
Non-Manufacturing	0	1	0	0	0	0	0	0	0	0	
Retail Trade	25	49	70	84	96	94	95	97	97	98	
Services	2	4	6	7	8	8	7	8	8	8	
Other	18	38	57	68	75	75	75	76	76	76	
Total	5	7	7	9	13	11	13	13	13	14	
<b>In Current Dollars (Thousands):</b>											
Personal Income	\$1,312	\$2,777	\$4,333	\$5,554	\$6,592	\$6,897	\$7,263	\$7,813	\$8,057	\$8,667	\$59,265
Gross State Revenue	101	214	334	428	508	531	559	602	620	667	4,564
Mega Cost	41	92	142	173	194	196	198	203	211	219	1,670
State Revenue Net of MEGA Cost*	\$60	\$122	\$192	\$255	\$314	\$335	\$361	\$399	\$409	\$448	\$2,894
<b>Adjusted for Inflation (Thousands of 2007 Dollars):</b>											
Personal Income	\$1,245	\$2,561	\$3,887	\$4,851	\$5,610	\$5,723	\$5,878	\$6,166	\$6,201	\$6,506	\$48,628
Gross State Revenue	96	197	300	374	432	441	452	475	477	501	3,745
Mega Cost	39	85	127	151	165	162	160	160	162	165	1,376
State Revenue Net of MEGA Cost*	\$57	\$112	\$173	\$223	\$267	\$279	\$292	\$315	\$315	\$336	\$2,369

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.