

## MEGA TAX CREDIT AGREEMENT: Retention Credit

### GENERAL MOTORS CORPORATION

This Agreement is between the Michigan Economic Growth Authority and General Motors Corporation, a Delaware corporation. As used in this Agreement, the Michigan Economic Growth Authority and General Motors Corporation are sometimes referred to individually as a "Party" and collectively as "Parties".

The Michigan Economic Growth Authority Act, 1995 PA 24, as amended, created the MEGA with the power to provide tax credits to businesses involved in manufacturing, mining, research and development, wholesale and trade, office operations, qualified high-technology business, film and digital media production, or certain tourism attractions;

The Michigan Legislature determined that it is in the public interest to promote economic growth and to encourage private investment, job creation and job upgrading for Michigan residents;

The MEGA determined that providing tax credits to the Company for job creation will promote and serve the intended purposes of and conform with the Act; and

The MEGA and the Company desire to set forth the terms and conditions of the tax credits that the MEGA authorized for the Company by Resolution dated September 23, 2008.

The Parties, therefore, agree as follows:

#### **1.0 DEFINITIONS**

- (a) "Act" means the Michigan Economic Growth Authority Act, 1995 PA 24, as amended.
- (b) "Agreement" means this written agreement.
- (c) "Application" means any information submitted to the MEGA in support of the Company's request for the MEGA Tax Credit.
- (d) "Average Weekly Wage" means the total Salaries and Wages paid during the applicable tax year to employees performing Qualified Retained Jobs, divided by 52, divided by the number of Qualified Retained Jobs.
- (e) "Business" means a proprietorship, joint venture, partnership, limited liability partnership, trust, business trust, syndicate, association, joint stock company, corporation, cooperative, limited liability company, or any other organization.
- (f) "Certificate Application" means the written information submitted each year in support of the Company's request for a Tax Credit Certificate that complies with Section 7.0 of this Agreement.
- (g) "Company" means General Motors Corporation, with the federal employer identification number [REDACTED]. As of the Effective Date, Company is an authorized business under the Act.
- (h) "Effective Date" means December 17<sup>th</sup>, 2008.

(i) "Employer-paid Health Care Benefits" means all costs paid for a self-funded health care benefit plan or for an expense-incurred hospital, medical or surgical policy or certificate, nonprofit health care corporation certificate, or health maintenance organization contract. "Employer-paid Health Care Benefits" do not include accident-only, credit, dental, or disability income insurance; long-term care insurance; coverage issued as a supplement to liability insurance; coverage only for a specified disease or illness; worker's compensation or similar insurance; or automobile medical payment insurance.

(j) "Facility" means, collectively, the Company's locations in Michigan identified in Section 2.0(b)(4) at which the Company will maintain Qualified Retained Jobs.

(k) "Full-time Job" means a job performed by an individual who is employed for at least 35 hours of work each week and for whom the Company, an Associated Business, Affiliated Business, Subsidiary Business, employee leasing company or a professional employer organization on behalf of the Company or other entity authorized under the Act, withholds income and social security taxes. In this Agreement, the terms "Associated Business," "Affiliated Business," and "Subsidiary Business" shall have the same meaning as defined in the Act.

(l) "MEGA" means the Michigan Economic Growth Authority created by the Act.

(m) "MEGA Tax Credit" means a credit against the Michigan Business Tax authorized by Section 431 of Public Act 36 of 2007, as amended.

(n) "Person" means an individual or Business.

(o) "Project" means the project described in Section 2.0(b)(4) of this Agreement.

(p) "Qualified Retained Job" means a Full-time Job maintained at the Facility.

(q) "Relocation" means the transfer of a substantial portion of the Qualified Retained Jobs out of the state of Michigan.

(r) "Salaries and Wages" means wages, tips and other compensation reported in Box 1 of an employee's W-2 form.

(s) "Tax Credit Certificate" means the certificate required to be issued by 2007 PA 36, as amended, which states that the Company is an authorized business, the amount of the MEGA Tax Credit authorized for a tax year, and the Company's federal employer identification number or Michigan Treasury number.

(t) "Term" means the time period beginning with the Effective Date and ending on the last day of the last tax year in which the Company is eligible to receive a MEGA Tax Credit under this Agreement.

## **2.0 REPRESENTATIONS**

(a) Representations by the MEGA. The MEGA makes the following representations and warranties as of the Effective Date:

(1) *Existence and Power.* The MEGA is a public body established and acting pursuant to the Act.

(2) *Authority.* The MEGA has the necessary authority under the Act to grant MEGA Tax Credits and has taken all action necessary to authorize, execute and deliver this Agreement.

(3) *Tax Credit Certificate.* The MEGA will issue the Company's initial Tax Credit Certificate, in the form attached to this Agreement, upon execution of this Agreement.

(b) Representations by the Company. The Company makes the following representations and warranties as of the Effective Date:

(1) *Existence and Power.* The Company validly exists and is in good standing under the laws of the State of Delaware and is qualified to transact business in Michigan.

(2) *Corporate Authority.* The Company's execution, delivery and performance of this Agreement is authorized by all necessary corporate action and will not violate any provision of law or of the Company's articles of incorporation or bylaws.

(3) *Full Disclosure.* Neither this Agreement, the Company's Application, nor any written statements furnished by the Company to the MEGA in connection with the authorization of a MEGA Tax Credit contain any untrue statement of or omit a material fact.

(4) *Project Description.* The Company will construct a new manufacturing plant in the City of Flint, Genesee County and make additional investment in its existing operations at its GM-Detroit-Hamtramck Assembly Plant in the City of Detroit, Wayne County; GM Pontiac Metal Center in the City of Pontiac, Oakland County; GM Bay City Components Plant in the City of Bay City, Bay County; and GM Warren Technical Center in the City of Warren, Macomb County for the development and manufacture of an electric vehicle, as well as other advanced energy and conventional fuel vehicles and their components. The Company acknowledges that the MEGA Tax Credits are in connection with the Project as specifically described in this Section. If there are any material changes to the Project, the Company's continued eligibility for the MEGA Tax Credits must be approved by resolution of the MEGA Board.

The Company believes that the Project is economically sound and affirms that the investment capital or financing needed to complete the Project is now committed or soon will be available to the Company. As of September 23, 2008, the Project had not begun.

(5) *Job Retention.* The Project will result in the retention of 3723 Full-time Jobs.

(6) *Certification.* The Company made the certifications required by Sections 8(3)(f) and 9(c)-(f) of the Act, which are attached to the Agreement as Schedule B.

### **3.0 MEGA TAX CREDIT**

The MEGA authorized the MEGA Tax Credit described in this Agreement for the Company, subject to the conditions specified in Section 4.0 of this Agreement and the Company's compliance with this Agreement.

(a) MEGA Tax Credit. The MEGA Tax Credit shall equal 100 percent of Michigan's personal income tax rate, as it exists at the beginning of the Company's tax year for which the credit is sought, multiplied by the sum of the Salaries and Wages (using Box 1 W-2 wages) and

Employer-paid Health Care Benefits of employees performing Qualified Retained Jobs, multiplied by a fraction, not to exceed one, calculated as follows: new capital investment/(Qualified Retained Jobs x \$100,000). If the Company invests less than \$100,000 per Qualified Retained Job, the Tax Credit will be established with the minimum investment being \$50,000 per employee for a 50 percent credit. The MEGA Tax Credit is authorized for 15 consecutive tax years beginning with the Company's tax year ending December 31, 2010 and ending not later than December 31, 2024, except as provided under Section 3.0(b). The minimum investment of \$50,000 per Qualified Retained Job must occur before the Company can collect the first year of the tax credit.

(1) No more than 3723 Qualified Retained Jobs may be used in calculating the MEGA Tax Credit, as provided in Section 431 of 2007 PA 36; and

(2) The maximum amount of total Salaries and Wages that may be used in a single tax year in calculating the MEGA Tax Credit for any one Qualified Retained Job is \$250,000.

(b) Advancing the Scheduled Years of the Credit. The Company may elect to begin the MEGA Tax Credit described in Section 3.0(a) in its tax year ending December 31, 2009. If the Company elects to advance the MEGA Tax Credit as provided in this Section, the last year in which the Company may receive the MEGA Tax Credit will be December 31, 2023.

#### **4.0 CONDITIONS OF THE MEGA TAX CREDIT**

(a) *Eligibility.* The Company shall not be eligible for the MEGA Tax Credit described in Section 3.0 of this Agreement unless:

(1) The Company retains at least 2000 Qualified Retained Jobs at the Facility;

(2) As part of the 2000 Qualified Retained Jobs in Section 4.0(a)(1) of this Agreement, the Company retains 250 Qualified Retained Jobs at the GM Warren Technical Center in the City of Warren working on the advanced energy portion of the Project.

(3) The Average Weekly Wage paid to employees performing a Qualified Retained Job is at least \$960;

(4) The Company invests in the Facility, through construction, acquisition, transfer, purchase or contract, at least \$50,000 per Qualified Retained Job;

(5) The Company invests in the Facility, through construction, acquisition, transfer, purchase or contract, up to \$100,000 per Qualified Retained Job to be eligible for the maximum Tax Credit available of 100 percent;

(6) The Company pays the administrative fee described in Section 4.0(b); and

(7) The Company obtains a Tax Credit Certificate, as provided in Section 5.0.

(b) *Administrative Fee.* The Company shall pay a one-time administrative fee of \$100,000 upon the submission of its first Certificate Application.

#### **5.0 TAX CREDIT CERTIFICATE**

To obtain a Tax Credit Certificate in connection with the MEGA Tax Credit described in this Agreement, the Company shall:

(a) Retain the minimum number of Qualified Retained Jobs, as required by Schedule A of this Agreement, for the applicable tax year.

To compute the number of Qualified Retained Jobs in any tax year, except the first tax year of the credit, as determined in Section 3.0 and Schedule A, the Company shall determine the number of Qualified Retained Jobs as of the last day of each of the four quarters of the applicable tax year, total the results for the four quarters, and divide the sum by four.

To compute the number of Qualified Retained Jobs for the first tax year of the credit, as determined in Section 3.0 and Schedule A, the Company shall determine the number of Qualified Retained Jobs as of the last day of each quarter of that year and, beginning with the first quarter in which there are at least 2000 Qualified Retained Jobs, compute the average number of Qualified Retained Jobs over the remaining quarters of the tax year;

(b) Pay at least the Average Weekly Wage provided in Section 4.0(a)(3) to employees in Qualified Retained Jobs;

(c) Pay each employee working in Qualified Retained Jobs an average hourly wage of at least 150 percent of the federal minimum wage in effect for the applicable tax year; and

(d) Provide a Certificate Application to the MEGA that satisfies the requirements of Section 7.0 of this Agreement.

Provided that the Company satisfied the requirements of Section 4.0, the Company's failure to satisfy the requirements of this Section in any given year does not preclude the Company for qualifying for and obtaining a MEGA Tax Credit in any other year during the Term.

## **6.0 AUDIT AND VERIFICATION**

The information provided by the Company in connection with the MEGA Tax Credit is subject to audit and verification by the MEGA or its designee. Upon reasonable advance written notice to the Company by the MEGA, the Company shall permit the MEGA or its designee, at the MEGA's sole expense and during normal business hours, to inspect the Company's files solely for the purpose of verifying eligibility for the MEGA Tax Credits authorized for the Company. The files subject to inspection include, but are not limited to, those relevant to wage and hour records, Employer-paid Health Care Benefits records, job classification, job assignments and employment histories. To the extent permitted under Section 5(3) of the Act, the Company may request confidential treatment of its financial or proprietary information retained by the MEGA in the course of its inspection.

## **7.0 ANNUAL CERTIFICATE APPLICATION**

(a) For each year in which the Company seeks a MEGA Tax Credit under this Agreement, the Company shall complete a Certificate Application.

(b) The Company shall file the Certificate Application with the MEGA at least 45 days prior to the day the Company's Michigan Business Tax return is due to the Michigan Department of Treasury. If the Michigan Department of Treasury grants the Company an extension of the

deadline to file its Michigan Business Tax Return for the applicable tax year, the Company shall notify the MEGA of the extension and the Certificate Application must be filed with the MEGA at least 45 days prior to the extended deadline.

(c) The form of the Certificate Application shall be as specified by the MEGA. The Certificate Application must contain the following information:

(1) The number of Qualified Retained Jobs as of the end of each of the four quarters in the applicable tax year;

(2) The number of Full-time Jobs at all of the Company's locations in Michigan, excluding the Qualified Retained Jobs for which the Company is seeking the MEGA Tax Credit, as of the end of each of the four quarters in the applicable tax year;

(3) The total Salaries and Wages, before deducting any personal or dependency exemptions, paid to and Employer-paid Health Care Benefits provided to employees who performed Qualified Retained Jobs during the applicable tax year;

(4) A certification by an authorized officer of the Company that the information provided in the Certificate Application is accurate; and

(5) Any other information reasonably related to determining the MEGA Tax Credit.

(d) Within 45 days of its receipt of the Certificate Application, the MEGA shall determine whether the requirements of this Agreement and the Act have been met and, if so, will calculate the amount of the MEGA Tax Credit and issue a Tax Credit Certificate to the Company.

(e) For each year that the MEGA Tax Credit is authorized under Section 3.0 of this Agreement, the Company must submit a completed Certificate Application even if the requirements described in Section 5.0 are not satisfied for that year. If the Company does not satisfy the requirements in Section 5.0 for a particular tax year, the MEGA will not issue a Tax Credit Certificate for that year and one year of the MEGA Tax Credit is forfeited. The Company, however, will continue to be eligible for the MEGA Tax Credit in any remaining years that the MEGA Tax Credit is authorized under Section 3.0 of this Agreement and in which the requirements of Section 5.0 are met.

## **8.0 ADJUSTMENT, REDUCTION OR TERMINATION OF CREDITS**

(a) For any tax year in which the Company does not satisfy the conditions described in Section 4.0, no MEGA Tax Credits are, or will be, authorized under this Agreement.

(b) The Company's failure to comply with any provision of this Agreement, other than as a result of a clerical or technical error which is corrected upon its discovery, may result in termination of this Agreement or in the reduction or loss of any MEGA Tax Credits for which a Tax Credit Certificate has not been issued.

(c) A MEGA Tax Credit is subject to adjustment in any tax year following the tax year in which a Tax Credit Certificate is issued if the MEGA finds that the information on which the Tax Credit Certificate was based was incorrect or cannot be verified.

(d) If the MEGA determines that the Company misrepresented information in order to qualify for, or increase the amount of, a MEGA Tax Credit and fails to cure it within thirty days after receiving notice of the misrepresented information, the MEGA may terminate this Agreement and shall notify the Michigan Department of Treasury of the termination. The State of Michigan may require repayment of any MEGA Tax Credits received by the Company as a result of a misrepresentation.

(e) Prior to taking any adverse action against the Company under this Section, the MEGA shall provide the Company with written notice of its intended action and the basis for that action. The Company shall have a reasonable opportunity to respond, as identified in the notice.

#### **9.0 REPAYMENT PROVISION**

Should a Relocation occur, the following may apply:

(a) If the Relocation occurs on or before the fourth year from the year in which the Company may first receive a MEGA Tax Credit under Section 3.0 and Schedule A of this Agreement, the Company may be required to repay up to 100 percent of the total amount of the MEGA Tax Credit received;

(b) If the Relocation occurs after the fourth year and on or before the seventh year from the year in which the Company may first receive a MEGA Tax Credit under Section 3.0 and Schedule A of this Agreement, the Company may be required to repay up to 50 percent of the total amount of the MEGA Tax Credit received;

(c) If the Relocation occurs after the seventh year and on or before the fifteenth year from the year in which the Company may first receive a MEGA Tax Credit under Section 3.0 and Schedule A of this Agreement, the Company may be required to repay up to 25 percent of the total amount of the MEGA Tax Credit received; and

(d) If the Relocation occurs within 12 months after the fifteenth year from the year in which the Company may first receive a MEGA Tax Credit under Section 3.0 and Schedule A of this Agreement, the Company may be required to repay up to 10 percent of the total amount of the MEGA Tax Credit received.

The MEGA, in its sole discretion, may waive or alter these requirements upon the Company's demonstration to the MEGA Board's satisfaction that such action is justified given the circumstances surrounding the Relocation.

This Section shall survive the termination of this Agreement.

#### **10.0 MISCELLANEOUS**

(a) *Reporting.* The Company shall provide the MEGA with information regarding its MEGA Tax Credit as the MEGA may reasonably require. The Company shall meet annually, at a mutually agreed upon time and location, with a Michigan Economic Development Corporation representative.

(b) *Assignment of MEGA Tax Credit.* The MEGA Tax Credit described in this Agreement shall not be transferred or assigned provided, however, that in the event of a merger or a Person acquires all or substantially all of the assets or stock of the Company in Michigan after the Effective Date, the MEGA shall authorize the transfer of the Company's rights under this Agreement to that Person if:

(1) The Person agrees in writing to assume all of the duties and responsibilities of the Company under this Agreement; and

(2) The MEGA determines that the transfer is consistent with and will serve the purposes of the Act.

(c) *Severability.* If any clause, provision, or section of this Agreement is held invalid by any court, the invalidity of that clause, provision or section shall not affect the remaining clauses, provisions or sections of this Agreement and this Agreement shall be construed and enforced as if such invalid clause, provision, or section had not been contained in this Agreement.

(d) *Notices.* All notices or other communications provided in connection with this Agreement shall be deemed received when delivered, if delivered by registered or certified mail, postage prepaid, return receipt requested, or by messenger or professional courier service, addressed as follows:

**TO MEGA:** Michigan Economic Development Corporation  
Michigan Economic Growth Authority  
300 North Washington Square  
Lansing, Michigan 48913  
ATTN: MEGA Board Secretary

**TO Company:** General Motors Corporation  
200 Renaissance Center, MC 482 B38 C96  
Detroit, MI 48265  
ATTN: Candace J. Butler, Manager, Economic Development

and

General Motors Corporation  
300 Renaissance Center  
MC 482-C14-C66  
Detroit, MI 48265  
ATTN: Director, State & Local Tax Planning & Audits

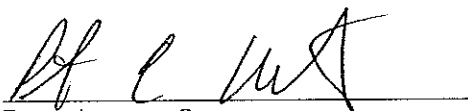
(e) *Entire Agreement and Amendment.* Subject to the Act, this Agreement, including the attached Schedules, is the entire agreement between the Parties with respect to the subject matter described herein and supersedes any previous agreements. This Agreement may not be amended without the written consent of the Parties.

(f) *Captions.* The captions in this Agreement are for convenience only and in no way define, limit or describe the scope or intent of any provisions or sections of this Agreement.

(g) *Interpretation.* This Agreement shall be governed by and interpreted in accordance with the laws of the State of Michigan.

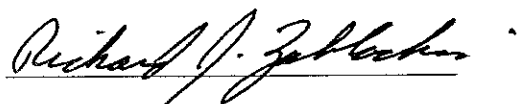


MICHIGAN ECONOMIC GROWTH AUTHORITY



Peter Anastor, Secretary

GENERAL MOTORS CORPORATION



By: RICHARD J. ZABLOCKI

Its: GENERAL DIRECTOR - TAX OPERATIONS

**General Motors Corporation  
Schedule A  
Minimum Employment and Wage Levels to Qualify for the MEGA Tax Credits**

Year of Credit	Company's Tax Year Ending December 31	Minimum # of Retained Jobs, per year**	Minimum Average Weekly Wage
1	2010*	2000	\$960
2	2011	2000	\$960
3	2012	2000	\$960
4	2013	2000	\$960
5	2014	2000	\$960
6	2015	2000	\$960
7	2016	2000	\$960
8	2017	2000	\$960
9	2018	2000	\$960
10	2019	2000	\$960
11	2020	2000	\$960
12	2021	2000	\$960
13	2022	2000	\$960
14	2023	2000	\$960
15	2024	2000	\$960

\*Should the Company elect to advance the scheduled years of the MEGA Tax Credit, as permitted under Section 3.0(b) of the Agreement, the Company's Tax Year Ending years listed on this table shall be considered advanced, accordingly.

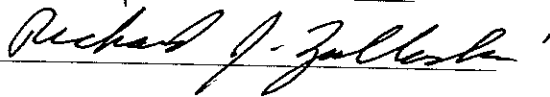
\*\* Of the 2000 Retained Jobs, 250 must be retained at the GM Warren Technical Center in the City of Warren, working on the advanced energy portion of the Project.

**General Motors Corporation**  
**Schedule B**

General Motors Corporation certifies that:

1. It will follow a competitive bid process, open to all Michigan residents and firms, for the construction, rehabilitation, development or renovation of the Facility, and it will not discriminate against any contractor on the basis of its affiliation or non-affiliation with any collective bargaining organization.
2. It will make a good faith effort to employ, if qualified, Michigan residents at the Facility.
3. It will make a good faith effort to employ or contract with Michigan residents and firms to construct, rehabilitate, develop, or renovate the Facility.
4. It is encouraged to make a good faith effort to utilize Michigan-based suppliers and vendors when purchasing goods and services.
5. Without the MEGA Tax Credits and the capital investment described in the Agreement, one or more locations at the Facility is at risk of closing and the work and jobs would be removed to a location outside of the state of Michigan.
6. Its management or ownership is committed to improving the long-term viability of the Facility in meeting the national and international competition through better management techniques; best practices, including, but not limited to, state of the art lean manufacturing practices; and market diversification.
7. It will make best efforts to keep jobs in Michigan when making location and closing decisions.
8. The Facility's workforce demonstrates its commitment to improving productivity and profitability at the Facility through various means.

Certified on December 17, 2008.

  
Richard J. Zullo

Certificate Number  
00-474-08

*Initial Tax Credit Certificate  
General Motors Corporation*

Issued this 17<sup>th</sup> day of December, 2008, by the

*Michigan Economic Growth Authority*

To General Motors Corporation, Employer Identification Number [REDACTED] an Authorized Business pursuant to Public Act 24 of 1995, as amended.

The MEGA authorizes to General Motors Corporation a MEGA Tax Credit of 100 percent for 15 consecutive tax years, beginning with the Company's tax year ending on December 31, 2010, under Section 431 of Public Act 36 of 2007.

The Michigan Legislature encourages recipients of MEGA Tax Credits to make a good faith effort to use Michigan-based suppliers and vendors when purchasing goods and services.

By   
Peter Anastor  
Secretary to the MEGA Board