

**General Dynamics Lands Systems Inc.  
Summary Estimates**

(All monetary estimates in 2008 dollars)

<b>TOTAL JOBS CREATED (as of 2020)</b>	1,149
Direct	500
Spin-off (includes Indirect Jobs)	649
<b>NET POSITIVE STATE REVENUE IMPACT</b>	\$43,758,000
Revenue foregone	\$19,781,000
Revenue gain	\$63,539,000
Personal income generated over life of MEGA agreement	\$825,207,000
Statewide employment multiplier (average, 2013–20)	2.24
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,461

**General Dynamics Lands Systems Inc.  
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Total Employment	571	652	660	662	873	1,092	1,100	1,105	1,115	1,119	1,127	1,139	1,149	
Manufacturing	6	6	5	3	5	5	3	2	2	1	1	2	2	
Non-Manufacturing	565	646	655	659	868	1,087	1,097	1,103	1,113	1,118	1,126	1,137	1,147	
Retail Trade	44	61	61	60	79	99	99	98	98	98	98	98	98	
Services	460	495	493	492	657	824	824	825	828	831	836	843	849	
Other	61	90	101	107	132	164	174	180	187	189	192	196	200	
In Current Dollars (Thousands):														
Personal Income	\$26,370	\$39,640	\$43,150	\$46,080	\$62,350	\$82,370	\$87,950	\$92,960	\$98,080	\$103,100	\$108,600	\$114,300	\$120,400	\$1,025,350
Gross State Revenue	2,030	3,052	3,323	3,548	4,801	6,342	6,772	7,158	7,552	7,939	8,362	8,801	9,271	78,951
Mega Cost	0	1,030	1,073	1,116	1,547	2,098	2,192	2,295	2,406	2,528	2,659	2,802	2,956	24,701
State Revenue Net of MEGA Cost*	\$2,030	\$2,022	\$2,250	\$2,432	\$3,254	\$4,244	\$4,580	\$4,863	\$5,146	\$5,411	\$5,703	\$5,999	\$6,315	\$54,250
Adjusted for Inflation (Thousands of 2007 Dollars):														
Personal Income	\$25,750	\$37,605	\$39,792	\$41,338	\$54,456	\$70,095	\$72,978	\$75,234	\$77,403	\$79,351	\$81,520	\$83,690	\$85,995	\$825,207
Gross State Revenue	1,982	2,895	3,064	3,183	4,193	5,397	5,619	5,793	5,960	6,110	6,277	6,444	6,622	63,539
Mega Cost	0	977	989	1,001	1,351	1,785	1,819	1,857	1,898	1,946	1,996	2,051	2,111	19,781
State Revenue Net of MEGA Cost*	\$1,982	\$1,918	\$2,075	\$2,182	\$2,842	\$3,612	\$3,800	\$3,936	\$4,062	\$4,164	\$4,281	\$4,393	\$4,511	\$43,758

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.