

Fluid Routing Solutions, Inc.
Summary Estimates
(All monetary estimates in current dollars)

TOTAL JOBS RETAINED OR CREATED (as of 2017)	516
Direct	277
Spin-off (includes Indirect Jobs)	239
NET POSITIVE STATE REVENUE IMPACT	\$11,747,707
Revenue foregone	\$1,696,293
Revenue gain	\$13,444,000
Personal income generated over life of MEGA agreement	\$174,580,000
Statewide employment multiplier (average, 2016–17)	1.86
Average Weekly Wage of Direct Jobs	\$675
(as reported by the company at time of application)	

Analysis was prepared by the MEDC using REMI software

Fluid Routing Solutions, Inc.
Fiscal Effects on Michigan - Net Benefits with the Incentive Package
Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	0	0	0
2011	1,417	244	1,173
2012	1,647	242	1,405
2013	1,819	241	1,578
2014	1,967	239	1,728
2015	2,096	238	1,858
2016	2,181	243	1,938
2017	2,317	251	2,066
2018	0	0	0
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	13,444	1,696	11,748

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**Fluid Routing Solutions, Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

Economic/Fiscal Indicator	2011	2012	2013	2014	2015	2016	2017	Total
Total Employment	486	496	506	511	514	512	516	
Manufacturing	299	296	294	292	291	290	290	
Non-Manufacturing	187	200	212	219	223	222	226	
Retail Trade	26	27	28	29	29	28	28	
Services	99	102	105	107	109	108	111	
Other	62	71	79	83	85	86	87	
In Current Dollars (Thousands):								
Personal Income	\$18,400	\$21,390	\$23,620	\$25,540	\$27,220	\$28,320	\$30,090	\$174,580
Gross State Revenue	1,417	1,647	1,819	1,967	2,096	2,181	2,317	13,444
Mega Cost	244	242	241	239	238	243	251	1,696
State Revenue Net of MEGA Cost*	\$1,173	\$1,405	\$1,578	\$1,728	\$1,858	\$1,938	\$2,066	\$11,748

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.