

Delphinus Medical Technologies, Inc.
Summary Estimates

(All monetary estimates in current dollars)

TOTAL JOBS CREATED (as of 2015)	645
Direct	109
Spin-off (includes Indirect Jobs)	536
NET POSITIVE STATE REVENUE IMPACT	\$6,002,882
Revenue foregone	\$779,118
Revenue gain	\$6,782,000
Personal income generated over life of MEGA agreement	\$88,076,000
Statewide employment multiplier (average, 2014–15)	4.42
Average Weekly Wage of Direct Jobs	\$1,867
(as reported by the company at time of application)	

Delphinus Medical Technologies, Inc.
Fiscal Effects on Michigan - Net Benefits with the Incentive Package
Thousands of Current Dollars

Year	Gross State Revenue	MEGA Costs	Net State Revenue
2005	0	0	0
2006	0	0	0
2007	0	0	0
2008	0	0	0
2009	0	0	0
2010	0	0	0
2011	402	65	337
2012	623	86	537
2013	865	111	754
2014	1,593	176	1,417
2015	3,299	342	2,957
2016	0	0	0
2017	0	0	0
2018	0	0	0
2019	0	0	0
2020	0	0	0
2021	0	0	0
2022	0	0	0
2023	0	0	0
2024	0	0	0
2025	0	0	0
2026	0	0	0
2027	0	0	0
2028	0	0	0
2029	0	0	0
2030	0	0	0
	6,782	779	6,003

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Delphinus Medical Technologies, Inc.
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package

Economic/Fiscal Indicator	2011	2012	2013	2014	2015	Total
Total Employment	93	131	173	318	645	
Manufacturing	22	29	36	65	130	
Non-Manufacturing	71	102	137	253	515	
Retail Trade	7	11	14	25	51	
Services	39	55	73	137	281	
Other	25	36	50	91	183	
In Current Dollars (Thousands):						
Personal Income	\$5,219	\$8,087	\$11,230	\$20,690	\$42,850	\$88,076
Gross State Revenue	402	623	865	1,593	3,299	6,782
Mega Cost	65	86	111	176	342	779
State Revenue Net of MEGA Cost*	\$337	\$537	\$754	\$1,417	\$2,957	\$6,003

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.