

**Colwell & Salmon Communications, Inc.
 nomic and Fiscal Effects on Michigan - Net Benefits with the Incentive Pact**

Economic/Fiscal Indicator	2010	2011	2012	2013	Total
Total Employment	683	688	697	704	
Manufacturing	3	1	0	(1)	
Non-Manufacturing	680	687	697	705	
Retail Trade	30	31	32	33	
Services	603	601	602	602	
Other	47	55	63	70	
In Current Dollars (Thousands):					
Personal Income	\$19,530	\$22,550	\$25,570	\$27,650	\$95,300
Gross State Revenue	1,504	1,736	1,969	2,129	7,338
Mega Cost	349	347	343	335	1,373
State Revenue Net of MEGA Cost*	\$1,155	\$1,389	\$1,626	\$1,794	\$5,965

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.