

Behr-Hella Thermocontrol, Inc.
Summary Estimates

(All monetary estimates in 2008 dollars)

TOTAL JOBS CREATED (as of 2014)	159
Direct	70
Spin-off (includes Indirect Jobs)	89
NET POSITIVE STATE REVENUE IMPACT	\$2,063,000
Revenue foregone	\$825,000
Revenue gain	\$2,888,000
Personal income generated over life of MEGA agreement	\$37,504,000
Statewide employment multiplier (average, 2010–14)	2.19
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$879

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Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	2014	Total
Total Employment								
Manufacturing	86	112	147	149	153	157	159	
Non-Manufacturing	29	47	64	63	63	63	63	
Retail Trade	57	65	83	86	90	94	96	
Services	11	12	16	16	17	17	17	
Other	28	31	41	41	42	43	44	
	18	22	26	29	31	34	35	
In Current Dollars (Thousands):								
Personal Income	\$3,510	\$4,333	\$5,615	\$6,287	\$6,897	\$7,507	\$8,118	\$42,267
Gross State Revenue	270	334	432	484	531	578	625	3,254
Mega Cost	74	113	139	143	146	152	159	927
State Revenue Net of MEGA Cost*	\$196	\$221	\$293	\$341	\$385	\$426	\$466	\$2,327
Adjusted for Inflation (Thousands of 2007 Dollars):								
Personal Income	\$3,427	\$4,111	\$5,178	\$5,640	\$6,024	\$6,388	\$6,736	\$37,504
Gross State Revenue	264	317	398	434	464	492	519	2,888
Mega Cost	72	107	128	128	128	130	132	825
State Revenue Net of MEGA Cost*	\$192	\$210	\$270	\$306	\$336	\$362	\$387	\$2,063

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.