

Arbor Networks, Incorporated
Summary Estimates
(All monetary estimates in 2008 dollars)

TOTAL JOBS CREATED (as of 2017)	139
Direct	56
Spin-off (includes Indirect Jobs)	83
NET POSITIVE STATE REVENUE IMPACT	\$3,286,000
Revenue foregone	\$1,539,000
Revenue gain	\$4,825,000
Personal income generated over life of MEGA agreement	\$62,669,000
Statewide employment multiplier (average, 2013–17)	2.48
Average Weekly Wage of Direct Jobs (as reported by the company at time of application)	\$1,558

Arbor Networks, Incorporated
Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package

Economic/Fiscal Indicator	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Total
Total Employment											
Manufacturing	41	65	88	112	144	139	139	138	139	139	139
Non-Manufacturing	1	1	1	1	2	1	0	0	0	0	0
Retail Trade	40	64	87	111	142	138	139	138	139	139	139
Services	4	6	9	10	13	12	12	11	11	11	11
Other	14	24	33	42	54	51	52	52	52	53	53
	22	34	45	59	75	75	75	75	76	75	75
In Current Dollars (Thousands):											
Personal Income	\$1,984	\$3,510	\$4,944	\$6,744	\$8,850	\$9,064	\$9,399	\$9,705	\$10,010	\$10,130	\$74,340
Gross State Revenue	153	270	381	519	681	698	724	747	771	780	5,724
Mega Cost	39	88	130	177	231	231	231	231	231	231	1,821
State Revenue Net of MEGA Cost*	\$114	\$182	\$251	\$342	\$450	\$467	\$493	\$516	\$540	\$549	\$3,903
Adjusted for Inflation (Thousands of 2007 Dollars):											
Personal Income	\$1,937	\$3,330	\$4,559	\$6,050	\$7,730	\$7,713	\$7,799	\$7,854	\$7,900	\$7,797	\$62,669
Gross State Revenue	149	256	351	466	595	594	601	605	608	600	4,825
Mega Cost	38	84	120	159	202	197	192	187	182	178	1,539
State Revenue Net of MEGA Cost*	\$111	\$172	\$231	\$307	\$393	\$397	\$409	\$418	\$426	\$422	\$3,286

* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.