

### **MASTER AGREEMENT**

between

## HOLLY AREA SCHOOLS BOARD OF EDUCATION

and

# HOLLY AREA SCHOOLS ADMINISTRATIVE ASSOCIATION (HASAA)

2021-22 2022-23

Effective: July 1, 2021 Expires: June 30, 2023

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# MASTER AGREEMENT BETWEEN THE HOLLY AREA SCHOOLS AND THE HOLLY AREA SCHOOLS' ADMINISTRATIVE ASSOCIATION

THIS AGREEMENT is entered into this July 1, 2021, by and between the Board of Education of the Holly Area Schools, Holly, Michigan, hereinafter called the "BOARD," and the Holly Area Schools' Administrative Association, hereinafter called the "Association."

## ARTICLE I RECOGNITION

#### **Section 1.** Recognition of the Association

The Board hereby recognizes the Association in accordance with the applicable provisions of Act 379, P.A. of 1965, as amended, as the sole and exclusive collective bargaining representative for all certified personnel employed by the Board in administrative and/or supervisory positions as specified in MERC certification case #R75-J-430.

#### Section 2. Exclusive Collective Bargaining Agreement

The Board hereby expressly agrees that it shall not enter into any collective bargaining agreement with any administrator or with any other collective bargaining organization on behalf of administrators during the term of the agreement.

#### Section 3. Definitions

In the application and interpretation of the provisions of this agreement the following definitions shall apply:

- A. "Board" shall mean the Board of Education of the Holly Area Schools or its designated agents.
- B. "Association" shall mean the Holly Area Schools' Administrative Association.

## ARTICLE IV RESIDENCY REQUIREMENTS

No member of the Association shall be required to live in the school district as a condition of employment for a position in the unit as described in Article I, Section I.

## ARTICLE V EMPLOYMENT REQUIREMENTS

#### Section 1. Hours of Work.

In order to attain ultimate efficiency in the operation of the District's schools and to provide the best possible education program to the pupils served thereby, it is essential for administrators to work a schedule which reasonably permits the flexibility necessary for the achievement of such goals. Such a schedule will, at times, involve work in and out of the school building. Administrators shall be available for work at all times and places consistent with school programs and the instructional day.

#### Section 2. Work Days and Individual Contracts

#### A. Work year:

<u>Position</u>	Work Days
High School Principal	225
Middle School Principal	215
Elementary School Principal	210
Asst. High School Principal	210
Asst. Middle School Principal	210
Athletic Director	210

- B. The Superintendent may adjust work schedules to allow administrators to engage in programs of professional growth.
- C. An administrator, after serving a two-year probationary period and whose work is effective or highly effective, according to his/her administrator evaluation, will receive an individual contract for a two-year duration. This contract will be renewed annually, on or before June 15, and extended so the life of the contract after June 15 is for two years, except as follows:
  - 1. Modification or deletion of the position.
  - 2. Ineffective or minimally effective performance as detailed in the administrator's evaluation.
  - 3. Termination by mutual consent, or discharge for no arbitrary or capricious reasons.

#### ARTICLE VI ADMINISTRATOR RIGHTS

#### Section 1. Open Personnel File

Administrators shall have the right to review their personnel files. The administrator shall make an appointment with the Superintendent or designee who shall be present at such review.

#### Section 2. Pupil Assignments

Each building principal will determine pupil assignments in his/her building, subject to the Superintendent's approval and confirmation, or as delegated by the Superintendent. Any problems reported to the Superintendent shall be discussed with the building principal.

#### Section 3. Staff Assignments

Each building principal will have the right to make assignments of staff within his/her building, subject to the Superintendent's approval and confirmation, or as may be delegated by the Superintendent. Any complaint with regard thereto shall be discussed directly with the building principal.

#### Section 4. Federal Programs

Each building principal shall have the right to recommend those district employees who are to participate in Federally funded programs within his/her building. The selection, however, shall be based on general criteria to be developed for such position under the direction of the Superintendent.

#### Section 5. Chain of Command

In order to encourage the harmonious and expeditious resolution of complaints at the local level, the Board agrees that, in the case of a complaint on the part of a citizen or school employee regarding an administrator, or a program or an employee he/she supervises, such citizen or school employee shall be requested to first discuss the matter with the administrator involved. It is understood and agreed that if an Administrator's decision is appealed to a higher authority, such Administrator shall be given an opportunity to provide the necessary background information, in person and/or by confidential memorandum.

#### **Section 6.** Encouragement and Support of Administrators

The Board, recognizing that administrators are frequently exposed to situations of great stress and pressure, hereby agrees to render to its administrators all encouragement when they are acting within the scope of their employment. The Board further agrees to provide \$1,000,000 liability insurance coverage for each administrator.

#### Section 7. Teacher Seniority for Administrators

Administrators will retain such seniority time as they have accumulated, as HEA members, while teaching in the Holly Area Schools, provided that their employment is continuous. See Article XXIII-A of the HEA agreement. Demands for change in this policy by the Holly Education Association or the Board will be reported to the administrators.

The Board will make reasonable efforts to provide continued employment for administrators who are qualified and certified for the new position.

#### Section 8. Budget Allocations

In the event the Board allocates funds to a building budget for expenditures during the fiscal year, it is understood that such funds shall not be reduced during the fiscal year unless the Board determines, in its sole discretion, that the District is confronted with financial problems which dictate revision of the funds allocated.

## ARTICLE VII FRINGE BENEFITS

Section 1. Group Term Life Insurance

Life - 2 1/2 x Salary, Not to Exceed \$250,000

#### Section 2. Health Care

The Board will provide up to family care coverage from Simply Blue and Blue Care Network which are subsidiaries of Blue Cross Blue Shield of Michigan. The district will contribute up to the BCN 20% premium, unless it exceeds the State Hard Cap. Employees, based upon enrollment status, through payroll deduction, shall pay any insurance cost beyond these capped amounts. Employees will be notified by May 1<sup>st</sup> of each year regarding the new payroll deductions for the next school year.

District contributions to the H-S-A payment will be made as follows:

- a. 1/3 on the first pay in August
- b. 1/3 on the first pay in November, and
- c. 1/3 on the first pay in February

In the event of an emergency, and the need to have the funds deposited earlier than listed above, a member should contact the Business Office to make arrangements.

Those administrators who do not elect health care coverage may elect to receive a cash option of \$6,000, or up to a maximum of the amount paid by any other District bargaining group agreement. This will be a 50% payment on the first pay in November and a 50% payment on the first pay in February.

**Section 3**. Dental - District-funded with a third-party administrator as defined in HRconnection under plan documents.

A. For those persons who have no other coverage:

80% Class I Benefits 80% Class II Benefits

80% Class III Benefits - Lifetime maximum of \$1,500

Class I and II Benefits – Annual Maximum of \$1,500

The above includes internal and external coordination of benefits.

B. For those persons who have other coverage:

50% Class I Benefits

50% Class II Benefits

50% Class III Benefits – Lifetime maximum of \$750

Class I and II Benefits – Annual Maximum of \$1.500

The above includes internal and external coordination of benefits

**Section 4.** Vision - District-funded with a third-party administrator

The Board will provide vision coverage as defined in HRconnection under plan documents including internal and external coordination of benefits for all employees and their eligible dependents.

#### Section 5. Long Term Disability Protection

Maximum covered payroll per employee, \$9,000.00 per month. Amount of insurance - 66 2/3% (Benefit percentage) of basic month earnings not to exceed a maximum monthly benefit of \$6,000.00, less other income benefits stated in the policy. The minimum monthly benefit is \$50.00 monthly. Elimination period 90 days or end of sick leave, whichever is greater. Pre-existing conditions will be waived if such waiver is agreeable to the insurance carrier.

#### Section 6. Professional Dues

The Board will pay for the annual dues, not to exceed \$600 per year, for membership in a State and/or National Professional Organization/Association upon approval of the Superintendent.

#### Section 7. Conference Allowance

The Board will pay the expenses of any administrator for attendance at conferences upon written application and approval by the Superintendent or designee.

#### Section 8. University Class Tuition

The bargaining unit administrator must submit written documentation to the Superintendent for approval of courses/programs and tuition costs in advance of signing up for the course/program. If the Superintendent approves the courses/programs the cost of tuition will be reimbursed, as follows:

- A. For Ed Specialist or Doctoral Programs, including Administrative Certification, the cost of tuition will be reimbursed up to \$5,000 per school year (July 1 June 30).
- B. For other approved courses the cost of tuition will be reimbursed up to \$2,000 per school year (July 1 June 30).

The administrator must pass the course in order to be entitled to reimbursement.

#### Section 9. Mileage Reimbursement

Mileage Allowance: HASAA members are not required to live in the district. Yet, they are required to attend many evening or extra events which involve additional trips.

The Board recognizes some administrative positions have a greater requirement for travel, in the normal course of performing the job. Therefore, mileage may be reimbursed through the submission of a mileage log on a monthly basis and reimbursed at the Internal Revenue Service reimbursable rate, or individuals will be compensated in two (2) installments of \$500.00 each. The first payment will be on the 2nd pay of November and the other payment on the 2<sup>nd</sup> pay of March. Individuals will be responsible to submit a log of all miles traveled to verify their payment for IRS purposes.

Individuals are required to respond to the Business Office request for their planned method of mileage reimbursement no later than September 1 for each school year.

The Superintendent (or designee) may limit requests for reimbursement to a given event.

#### Section 10. Cellular Telephone Reimbursement

Administrators that are required to possess cellular telephones will be reimbursed Fifty (\$500) dollars per year. It is at the discretion of the Superintendent as to whether a cellular telephone is needed. Reimbursement will be made annually in June.

#### Section 11. Retirement

A. A bargaining unit member whose initial employment contract in an administrative position with Holly Area Schools began on or after July 1, 1998 through June 30, 2013, will be eligible to receive the following at the time of his/her retirement as an administrator with Holly Area Schools:

A lump sum payment of \$35,000

\$300 per year for each year of HAS administrative experience

Pay for all unused accumulated leave days as follows:

150+ Days \$65.00 a day 100-149 Days \$55.00 a day Up to 99 Days \$45.00 a day

All of the foregoing severance amounts and disbursements are subject to reduction dues to employee FICA/Medicare, income tax withholding, and other legally required deductions.

In order to be eligible to receive the above amounts a bargaining unit member must satisfy all of the following conditions:

- 1. He/she must have served at least ten (10) years in an administrative assignment or must have served a combined total of thirty (30) years with HAS as a teacher and an administrator; including a minimum five (5) years of administrative service (and excluding purchased service year credits) with HAS immediately preceding the year in which he/she retires.
- 2. He/she must submit a letter of resignation (in all administrative and teaching capacities) to the District at least ninety (90) days prior to the date of his/her resignation due to retirement.
- 3. He/she must provide documentation to the District verifying that the administrator has applied to the MPSERS and is eligible to receive statutory pension benefits within 60 days of the date of his/her resignation from the District.
- 4. He/she must not be separating from the District as a result of a recommendation of discharge or non-renewal of contract or administrative appointment.
- 5. He/she must execute a release of any and all claims against Holly Area Schools which may be legally waived in exchange for receipt of the above payments at the time of the administrator's separation from Holly Area Schools due to retirement.
- B. A bargaining unit member whose initial employment contract in an administrative position with Holly Area Schools began on or after July 1, 2013, and serving a minimum of 10 consecutive years including the criteria as stated in Section 10 A. 2-5 above will be eligible to receive the following at the time of his/her retirement into MPSERS as an administrator with Holly Area Schools:

150+ Accumulated Leave Days	\$65.00 a day
100-149 Accumulated Leave Days	\$55.00 a day
Up to 99 Accumulated Leave Days	\$45.00 a day

#### Section 12. Additional Assignments

If a bargaining unit administrator is requested to lead or chair an approved curriculum study or special project, mentor a new principal, the employee will receive in written acknowledgement from the Superintendent (or designee) relative to the assignment, goals, objectives, a timeline for completion and the amount and date(s) to be paid. The member will be paid up to a maximum of \$3,000 upon satisfactorily completing the assignment(s).

## ARTICLE VIII GRIEVANCE PROCEDURE

#### Section 1. Definition

A "grievance" is an alleged violation of the specific and express terms of this Agreement. Nothing herein shall prescribe the submission of other complaints arising out of an individual's own working conditions which may be submitted as complaints and processed to, but not beyond, Level Three of the Grievance Procedure.

The term "grievance" as defined above shall not apply to:

- 1. Extending the probationary period of any personnel.
- 2. Staff size, curriculum, school finance, selection of personnel and other matters reserved by law to Board discretion.
- 3. Layoff/recall; discipline/discharge; assignment/placement; evaluation, merit pay and other prohibited subjects of bargaining.
- 4. The provisions of insurance contracts and policies.
- 5. Any policy, rule, regulation or practice of the Board not in direct conflict with the Agreement.
- 6. Any matter set forth in this Agreement which is covered by a state and/or federal law and may be pursued through an administrative agency. It is the purpose of this provision to deny use of the grievance procedure to employees where one or more administrative remedy is or has been available to them outside of the scope of this Agreement.

#### Section 2. Time Limits

- A. The time limits specified hereinafter for movement of grievances through the process shall be strictly adhered to and may be relaxed or extended only by mutual consent of the parties in writing. In the event that the Association fails to appeal a grievance or grievance answer within the particular time limit, the involved grievance shall be deemed to be abandoned and settled on the basis of the Board's last answer. In the event that the Board shall fail to supply the Association with response to a hearing at a particular step within the specified time limits, the grievance shall be deemed automatically eligible for appeal at the next step with the time limit for exercising said appeal commencing with the expiration date of the Board's period for answering.
- B. Each grievance shall be initiated within 15 calendar days from the date of the alleged violation. If a grievance is not initiated within this time period, the grievance is considered void.

#### Section 3. Procedure

Level 1 (Informal)

The parties acknowledge that it is most desirable for a bargaining unit member and his/her superior to resolve problems through free and informal communication. Should such informal processes fail to satisfy the Superintendent or designee and bargaining unit member, then a grievance may be processed as follows:

#### Level 2

- 1. If the complaint is not resolved in the initial meeting, the employee must present the grievance in writing within seven (7) calendar days to the Superintendent, who will arrange a meeting within fourteen (14) calendar days. The association's representative, the Superintendent and/or designee and the grievant shall be present at the meeting.
- 2. The Board's representative must provide a written answer on the grievance within-seven (7) calendar days following the above meeting.

#### Level 3

If an administrator is not satisfied with the disposition of the grievance in Step 2, the grievance may be transmitted to the Board of Education by filing a copy with the secretary or other designee of the Board and a copy to the Superintendent of Schools within seven (7) calendar days of the receipt of the written answer in Level 2. The Board or subcommittee of the Board will meet within two calendar weeks; may hold a hearing on the grievance; review such grievance in Executive Session; or give such consideration as it shall deem appropriate. Disposition shall be furnished to the administrator and Association within seven (7) calendar days of such meeting.

#### Level 4

If the grievance as defined in Section 1 of this Article is unresolved in Level 3, the Association may request Mediation with MERC.

#### Section 4. Miscellaneous Relating to the Grievance Procedure

- A. By mutual agreement, the Association's President or Grievance Committee Chairperson and/or Board representative may enter into the processing of the grievance at any level.
- B. Any conference which may be held under the grievance procedure shall be conducted at a mutually agreeable time and place.
- C. If scheduled by the superintendent or designee, the President of the Association, or his/her representative, shall be released from his/her regular duties without loss of compensation to attend grievance conferences or hearings held during work hours.
- D. Any individual administrator may present grievances to his/her supervisor and have the grievance adjusted. But should the adjustment be inconsistent with the terms of their

collective bargaining agreement, or any policy, rule or regulation, or practice relating to any matter upon which the Board is obligated to bargain, the Association may, on its own name, appeal that decision.

E. Once a grievance has been filed in writing, no administrator outside the unit or member of the Board of Education shall, upon his/her own initiative, attempt to discuss that grievance with the administrator(s) involved at a time other than during conference or hearings provided for in the grievance procedure. Administrators within the bargaining unit, officers or agents of the Association, shall not upon their own initiative attempt to discuss a grievance with the administrators outside of the bargaining unit or Board of Education members at a time other than during conferences or hearings provided for in the grievance procedure.

## ARTICLE IX LEAVES

- A. All administrators will receive twelve (12) days allowance at the beginning of the school year. Administrators will accumulate unused leave days from year to year. Unused leave days will be posted on administrator's bi-weekly paychecks.
- B. Leaves chargeable against accumulated leave time unless otherwise specified:
  - Personal illness.
  - 2. Funeral of non-relative, minimum one-half (2) day per occurrence, maximum one (1) per year.
  - 3. Personal Business Day a maximum of three (3) per year:
    - a. A personal business day shall be defined to include important personal activities which cannot be scheduled outside of regular school hours.
    - b. The Superintendent will grant an administrator time off, providing a written request specifying the general reason is received three (3) school days in advance by the superintendent, except in emergencies, when a shorter notice will be acceptable.
  - 4. A maximum of five (5) days per year may be used for:
    - a. A serious illness, which might be terminal of an immediate family member. Specifically, husband, wife, sister, brother, mother, father, son, daughter, grandparent, grandchild, or in-laws of the same relationship.
    - b. Paternity Leave to occur immediately following the birth of a child.
  - 5. An administrator must file a written request for leave of absence when his/her accumulated leave days are used and he/she has

had thirty (30) unpaid days of absence. This request will be made for sickness or injury and may be granted for the remainder of the administrative contractual year.

- 6. A maximum of two (2) days per year may be used for religious holidays, which occur on a scheduled workday provided:
  - a. Written application to the Superintendent is received no less than seven (7) days in advance.
  - b. Date of receipt of written request by the Superintendent shall determine priority.
  - c. No more than two (2) members of the total administrative staff will be excused on a given day.
  - d. The request date shall not coincide with any period of leave of absence for other reasons or period on the school calendar designated as holiday, vacation, teacher day, or the first and last day of administrator's scheduled work week.
- C. Leaves with pay not to be charged against the administrator's accumulation of leave time:
  - 1. A maximum of five (5) days in each instance in the case of death of husband, wife, sister, brother, mother, father, son, daughter, aunt, uncle, grandparent or grandchild, or in-laws of the same relationship.
  - 2. In the case of a necessary extension of bereavement or terminal illness due to weather or travel emergency, the administrator shall contact the Superintendent regarding this request for extension. No deduction from sick leave will be made under this section.
  - 3. Legal or professional reasons where the administrator's presence is required and it cannot be scheduled on a day other than an administrator's work day.

Administrators shall deliver a written request specifying the general reason three (3) days in advance to the Superintendent.

- a. Administrators will have two (2) days per year non-cumulative.
- b. Not more than two (2) of the total administrators shall be excused on a given day, and the date the request is received by the superintendent shall determine priority.

- 4. A day will be granted for selective service physical without loss of pay or leave time.
- D. Leaves of absence without pay that may be granted by the Board of Education written application must be made to the Board.
  - 1. Educational improvement.
  - 2. Study, research, or special teaching assignment.
  - 3. To serve in public office, time to campaign for state or national public office.
  - 4. Health or illness.
- E. A leave of absence shall be granted by an administrator called for jury service, provided that the Board shall only be obligated to pay an amount equal to the difference between the administrator's salary as computed on a daily basis, as set forth in this contract and the daily jury fee paid by the court, and provided further, that the Board shall only be obligated to pay said difference when the administrator cooperates with the Central Office in seeking to be excused from such service.
- F. An administrator served with a subpoena to appear in court will be granted leave with pay for the time required.

  Payment of supplements to statutory witness fees is not required if the lawsuit, complaint, petition or charges are filed against the District, members of the Board of Education, or its employees, by an administrator arising out of the employment relationship.

## ARTICLE X FAMILY MEDICAL LEAVE ACT

- 6. Family Medical Leave Act
  - The Board may require medical verification of the employee's illness or that the family member's serious illness requires employee's presence and is consistent with the Federal Family and Medical Leave Act. A second medical opinion may be required at the Board's discretion and expense.
  - 2. The Board and the administrator agree to cooperate in scheduling return from leave pursuant to the Federal Family and Medical Leave Act at a time which minimized disruption to the continuity of educational programming and service delivery.
    - (a) The Board may grant up to one (1) school year of leave renewable at the discretion of the Board.
    - (b) Administrators may make written application for extension of the leave subject to the provision of the initial request.
  - 3. The Board of Education will continue premium payments for health care

benefits up to four (4) months for an administrator who has been granted leave for his/her own illness, to care for a seriously ill family member or for the birth or adoption of a child pursuant to the Federal Family and Medical Leave Act. If the administrator fails to return from leave at its expiration (except in the event of the continuance, onset or recurrence of a serious health condition of the administrator or other circumstances beyond the administrator's control) the Board shall have the right to recover all premium payments made during the unpaid leave interval. These amounts may permissibly be deducted from any wage or other payments due the administrator, with any deficiency to be remitted by the administrator to the Board within ninety (90) days of demand.

4. An administrator may make written application to the superintendent for reinstatement prior to expiration of the leave. However, the Board of Education reserves the reasonable right to approve accelerated termination of leave on the basis of each individual case. The reasonable right of the Board of Education would not be grievable.

## ARTICLE XI COMPLETE AGREEMENT

This written agreement supersedes and terminates all prior agreements, supplements, understandings, and interpretations between the parties, written or oral, with respect to rates of pay, wages, salaries, hours of employment, or other conditions of employment.

The parties expressly declare that they have bargained between them on all phases of hours, wages, salaries and working conditions and that this agreement represents their full and complete agreement without reservation or unexpressed understanding. Any aspect of hours, wages, salaries, and working conditions not covered by a particular provision of this agreement is declared to have been expressly eliminated as a subject for bargaining during the life of this agreement and may not be raised for further bargaining or negotiation without the written consent of all parties hereto.

Any amendment or agreement supplemental hereto shall not be binding on either party unless executed in writing by the parties hereto as a "Supplemental Agreement".

## ARTICLE XII DURATION OF AGREEMENT

This Agreement shall be effective as of the 1st day of July 2021 and shall continue in force and effect until midnight of the 30th day of June 2023.

If an emergency manager is appointed by the State under the Fiscal Accountability Act, the emergency manager may reject, modify, or terminate the collective bargaining agreement in his/her sole discretion. This authority is a prohibited subject of bargaining under the Public Employee Relations Act (PERA).

In witness, whereof, the parties have caused this agreement to be executed by their duly authorized representatives.

**HOLLY AREA SCHOOLS** 

Robin Carne

President, Board of Education

Scott Roper

Superintendent

HOLLY AREA SCHOOLS
ADMINISTRATIVE ASSOCIATION

Michael Beattie

Derek Lindsay

Eric Curl

SCHEDULE A - Hired Prior to July 1, 2011				
Elementary				
	HS Principal	Principal		
2021 - 2022 and	\$117,300	\$107,100		
2022 - 23	\$119,646	\$109,242		

Other Salary

\$3,530

\$3,295

In addition to their salary as listed above in Schedule A each Administrator on Schedule A will also receive an additional wage as listed with the second pay of July. Individuals receiving this payment who leave the district's employment prior to the end of the contract year will have the amount prorated for their actual number of days worked.

SCHEDULE	A-1 - Hired	After Jul	v 1, 2011
SCHEDULL	A-1 - 1 111 Cu	AILOI UUI	y 1, 2011

	2021-22			
			Elementary	AP and
	HS Principal	MS Principal	Principal	Directors
1	\$104,040	\$99,450	\$96,390	\$93,840
2	\$105,570	\$100,980	\$97,920	\$95,370
3	\$107,100	\$103,530	\$99,450	\$96,900
4	\$108,630	\$105,060	\$100,980	\$99,450
5	\$111,180	\$107,610	\$103,530	\$102,000
6	\$113,730	\$109,140	\$106,080	\$104,550

	2022-23			
	HS Principal	MS Principal	Elementary Principal	AP and Directors
1	\$106,121	\$101,439	\$98,318	\$95,717
2	\$107,681	\$103,000	\$99,878	\$97,277
3	\$109,242	\$105,601	\$101,439	\$98,838
4	\$110,803	\$107,161	\$103,000	\$101,439
5	\$113,404	\$109,762	\$105,601	\$104,040
6	\$116,005	\$111,323	\$108,202	\$106,641

**Longevity:** Schedule A-1 administrators who begin their seventh (7th) continuous year of employment with the Board shall receive an annual longevity payment of one thousand (\$1,000) dollars, upon the twelfth (12th) year, the annual payment will increase by five hundred (\$500) to one thousand five hundred (\$1,500) dollars. Payment will be made on the first pay in June.

**Education Specialist Degree:** Individuals with an EdS and above in Educational Leadership will receive annual compensation of \$1,500 in addition to his/her paygrade listed above in Schedules A and A-1. All payments will spread over the contract year.

Fund Balance Provision: The parties agree that if during the time period of this contract the audited fund balance ever falls below 7.00% that reductions in Schedule A and A-1, or other administrative association costs will be negotiated and will be enacted to maintain a 7.00% fund balance. HASAA concessions will be limited to the HASAA percentage of the district's wage and benefit expenses. (Example: If HASAA wages and benefits equal 10% of the district's total wages and benefits, and the district is \$100,000 short of maintaining a 7% fund balance, the HASAA concession will be limited to \$10,000)