

GOOD JOBS FOR MICHIGAN PROGRAM

The Michigan Strategic Fund Act requires the MSF to submit a report on the Good Jobs for Michigan (GJFM) program activities that occurred the previous fiscal year. This report addresses the reporting requirements for FY 2019. It also includes cumulative activity as of September 30, 2019.

Below is a detailed spreadsheet (Exhibit 1) showing the specifics of each approved project. The information contained in this report is based on data submitted by companies. All project milestones and certificate requests are reviewed and verified through a consistent compliance process. Where applicable, job creation numbers in this report are cross-referenced against recent project milestones and certificate requests. The GJFM is not a job retention program, therefore, there is no information

to report for the number of retained jobs committed or projected, the actual number of retained jobs or the average annual salary for retained jobs. The column titled "Incentive Stage" includes the following stages: monitoring, ended, terminated, and repayment. "Monitoring" means that the incentive is active. "Ended" means the company has fulfilled its obligations under the agreement and the incentive has expired. "Terminated" means the agreement has been terminated prior to the end date stated in the agreement. "Repayment" means the company is in default of its agreement and has triggered repayment of all or a portion of the previously disbursed funds. Once a company has repaid all funds owed to the MSF under an event of default, the status is changed to terminated.

Since October 1, 2017, six projects have been approved by the MSF board.

The aggregated projected return on investment (ROI) to the state of Michigan for the projects approved in this fiscal year is 4.38. This means that for every \$1 invested, there is a projected return of \$4.38. The formula is based on the anticipated amount of overall cash flow to the state through new personal income generated by the projects divided by the cost of the incentives over the period of the incentive agreements using the Regional Economic Models Inc. (REMI) analysis. This method utilizes projected personal income generated through direct jobs created by the companies, indirect jobs as a result of the projects and projected capital investment.

EXHIBIT 1																	
GOOD JOBS FOR MICHIGAN PROGRAM: MSF BOARD ACTION TAKEN (AGREEMENT EXECUTED)																	
Fiscal year 2019: 10/01/2018–09/30/2019																	
FY approved	Company name	MSF approval date	Municipality	County	Project type	Incentive type	Approved amount	Withholding tax capture certificate issued amount	Total projected investment ¹	Actual private investment ²	New jobs committed ³	Actual new jobs created ⁴	New jobs created that are not temporary ⁵	Average annual salary of new jobs	Amount of financial support other than state resources ⁶	Incentive stage	Duration of economic assistance (years) ⁷
2018	Pfizer Inc.	07/24/18	Portage	Kalamazoo	Expansion	Other	\$10,500,000	\$0.00	\$465,000,000	\$0.00	354	0	0	\$0.00	\$0.00	Monitoring	10
2019	KLA Corporation	10/23/18	Ann Arbor Twp.	Washtenaw	New development	Other	\$16,171,948	\$0.00	\$217,830,000	\$0.00	250	0	0	\$0.00	\$0.00	Monitoring	10
	Aptiv US Services General Partnership	11/27/18	Troy	Oakland	Expansion	Other	\$30,685,850	\$0.00	\$30,000,000	\$0.00	500	0	0	\$0.00	\$0.00	Monitoring	10
	Fiat Chrysler Automobiles US LLC	05/21/19	Detroit	Wayne	Expansion	Other	\$99,000,000	\$0.00	\$2,515,106,000	\$0.00	4,950	0	0	\$0.00	\$0.00	Monitoring	10
TOTAL							\$156,357,798	\$0	\$3,227,936,000	\$0	6,054	\$0	\$0	\$0	\$0		10

EXHIBIT 1																	
GOOD JOBS FOR MICHIGAN PROGRAM: MSF BOARD ACTION TAKEN (NO AGREEMENT EXECUTED)																	
Fiscal year 2019: 10/01/2018–09/30/2019																	
FY approved	Company name	MSF approval date	Municipality	County	Project type	Incentive type	Approved amount	Withholding tax capture certificate issued amount	Total projected investment ¹	Actual private investment ²	New jobs committed ³	Actual new jobs created ⁴	New jobs created that are not temporary ⁵	Average annual salary of new jobs	Other economic assistance	Incentive stage	Duration of economic assistance (years)
2019	Fiat Chrysler Automobiles US LLC	05/21/19	Detroit	Wayne	Expansion	Other	\$6,000,000	Not applicable	\$4,416,189,000	Not applicable	1,400	Not applicable				Commitment	10
	Acisure ⁸	09/24/19	Grand Rapids	Kent	Relocation	Other	\$6,000,000		\$33,187,237		400					Commitment	10
TOTAL							\$12,000,000		\$4,449,376,237		1,800						10

FY 2019 total projects: 5

FY 2019 total executed agreements: 3

REPAYMENT, REVENUE AND PROPERTY RETURNED TO THE FUND**		
Payment type	Company name	Amount received
Not Applicable		
TOTAL		\$0

**No funds had been returned to the fund in FY 2019

¹ The amount of investment the company stated on its application and what is expected to occur by the completion of the project.

² The actual investment reported by the company that has been made at the project site.

³ The number of new jobs the company has committed to create at the project site.

⁴ The actual number of certified new jobs created and verified on annual certificate applications submitted through September 30, 2019. In accordance with MCL 125.2090(g) and the GJFM program guidelines adopted by the MSF board, a certified new job means a full-time job created by an authorized business at a facility in this state that is in excess of the number of full-time jobs that the authorized business maintained in this state prior to the expansion or location and the number of full-time jobs that the authorized business acquired through a merger or acquisition that were located in this state prior to the expansion or location.

⁵ The number of new jobs created that are not temporary employees as self-reported by the company on its annual progress report.

⁶ The total amount of financial support other than state resources as self-reported by the company on its annual progress report.

⁷ Duration of economic assistance is the total number of years the company is eligible to receive the withholding tax capture certificate.

⁸ The agreement was executed in the first quarter of FY 2020.

*On average, the duration of a GJFM incentive is 10 years.