

Department of Agriculture
Upper Peninsula State Fair
Revenue Expenditure Comparison

Fair Revenue	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998
Rents	\$ 67,512.17	\$ 55,302.67	\$ 83,167.40	\$ 65,148.09	\$ 65,237.11	\$ 69,025.80	\$ 82,190.53	\$ 48,739.00	\$ 27,965.00	\$ 35,705.00	\$ 51,252.00	\$ 42,998.00
Exhibition space	\$ 40,002.50	\$ 42,972.00	\$ 44,319.48	\$ 42,955.08	\$ 60,014.58	\$ 47,972.00	\$ 49,513.00	\$ 54,080.00	\$ 63,927.00	\$ 46,216.00	\$ 44,622.00	\$ 39,563.00
Grandstand Receipts (1)	\$ 9,914.41	\$ 17,810.94	\$ 122,924.09	\$ 152,454.49	\$ 199,567.64	\$ 140,391.94	\$ 263,964.18	\$ 10,861.00	\$ 14,023.00	\$ 6,761.00	\$ 341,465.00	\$ 303,044.00
Midway Space	\$ 80,175.62	\$ 87,427.47	\$ 78,327.00	\$ 79,884.50	\$ 74,141.50	\$ 74,723.00	\$ 83,991.50	\$ 85,388.00	\$ 70,709.00	\$ 82,547.00	\$ 86,527.00	\$ 76,988.00
Gate Receipts (7)	\$ 350,963.00	\$ 382,134.50	\$ 257,237.27	\$ 253,823.00	\$ 257,267.60	\$ 261,731.35	\$ 282,837.00	\$ 300,821.00	\$ 242,911.00	\$ 271,822.00	\$ 221,206.00	\$ 227,339.00
Entry Fees	\$ 15,805.00	\$ 18,436.00	\$ 16,934.00	\$ 12,573.00	\$ 9,773.50	\$ 30,483.00	\$ 22,913.50	\$ 5,857.00	\$ 5,189.00	\$ 5,337.00	\$ 3,845.00	\$ 2,976.00
Camping	\$ 52,255.25	\$ 46,639.45	\$ 55,802.85	\$ 59,642.26	\$ 48,119.75	\$ 31,119.50	\$ 27,727.50	\$ 30,730.00	\$ 32,562.00	\$ 48,226.00	\$ 59,638.00	\$ 26,366.00
Premium Reimbursements	\$ 1,000.00	\$ 35,157.35	\$ 35,407.24	\$ 36,404.87	\$ 36,689.50	\$ 33,877.48	\$ 26,713.76	\$ 24,153.00	\$ 28,714.00	\$ 33,546.00	\$ 26,846.00	\$ 24,690.00
Midway Percentage	\$ 122,662.38	\$ 144,884.00	\$ 143,453.00	\$ 128,096.00	\$ 92,005.63	\$ 98,687.30	\$ 82,878.43	\$ 85,179.00	\$ 67,337.00	\$ 55,526.00	\$ 71,897.00	\$ 61,257.00
Agricultural/Industrial Displays	\$ 17,874.50	\$ 18,459.00	\$ 18,134.00	\$ 19,677.00	\$ 16,710.17	\$ 19,400.00	\$ 24,540.00	\$ 17,560.00	\$ 16,929.00	\$ 12,829.00	\$ 11,386.00	\$ 8,183.00
Miscellaneous	\$ 3,030.60	\$ 7,872.32	\$ 8,109.12	\$ 12,123.94	\$ 10,950.79	\$ 15,455.64	\$ 24,517.20	\$ 87,573.00	\$ 58,858.00	\$ 41,641.00	\$ 39,007.00	\$ 132,374.00
Go Carts							\$ 700.00	\$ 750.00	\$ 1,500.00	\$ 1,650.00	\$ 1,950.00	\$ 1,950.00
Sponsorships	\$ 69,743.84	\$ 93,692.86	\$ 70,097.22	\$ 100,908.00	\$ 88,857.00	\$ 75,765.00	\$ 68,301.00					
Storage	\$ 78,293.85	\$ 51,967.00	\$ 55,258.00	\$ 51,609.00	\$ 39,993.00	\$ 38,424.13	\$ 32,894.50	\$ 48,239.00	\$ 35,494.00	\$ 44,779.00	\$ 40,955.00	\$ 34,173.00
Non Fair gated events	\$ 8,991.00	\$ 4,361.67	\$ 14,993.10	\$ 12,322.75	\$ 1,705.50							
Matching Funds		\$ 5,114.46	\$ 10,290.12	\$ 14,072.33	\$ 14,028.95	\$ 12,500.18	\$ 12,450.00					
Livestock Grant				\$ 2,000.00	\$ 7,700.00	\$ 10,300.00	\$ 7,400.00					
Sales Tax						\$ 177.00	\$ 1,221.08					
Barton Marlow AR write-off							\$ (12,604.00)					
Wade Shows						\$ (9,000.00)						
Accounts Payable write-off				\$ 2.00								
Civil Service Assessment	\$ (3,690.00)											
Total Revenue	\$ 914,534.12	\$ 1,012,231.69	\$ 1,014,453.89	\$ 1,043,696.31	\$ 1,022,762.22	\$ 951,033.32	\$1,082,149.18	\$ 799,930.00	\$ 666,116.00	\$ 686,584.00	\$1,000,598.00	\$ 981,900.00
Expenditures												
Salary/Wages/ Allowances/Benefits	\$ 293,677.12	\$ 320,415.22	\$ 317,521.66	\$ 293,264.19	\$ 326,480.88	\$ 248,086.98	\$ 279,877.95	\$ 511,945.00	\$ 532,429.00	\$ 569,621.00	\$ 426,689.00	\$ 342,159.00
Longevity	\$ 1,820.21	\$ 1,780.10	\$ 1,530.20	\$ 1,530.20	\$ 1,504.49	\$ 1,768.73	\$ 2,541.13	\$ 3,149.00	\$ 1,862.00	\$ 2,736.00	\$ 1,450.00	\$ 1,461.00
Insurances	\$ 62,410.62	\$ 74,947.44	\$ 67,729.27	\$ 62,699.91	\$ 54,011.17	\$ 44,802.43	\$ 47,693.23	\$ 62,005.00	\$ 63,674.00	\$ 58,876.00	\$ 33,329.00	\$ 18,433.00
Retirement	\$ 95,499.99	\$ 85,541.84	\$ 73,113.13	\$ 84,216.86	\$ 86,212.17	\$ 64,594.17	\$ 63,659.34	\$ 73,169.00	\$ 77,001.00	\$ 72,867.00	\$ 59,190.00	\$ 40,177.00
Travel	\$ 11,992.71	\$ 16,600.95	\$ 10,549.42	\$ 10,290.82	\$ 12,567.37	\$ 13,271.95	\$ 10,727.25	\$ 15,752.00	\$ 21,330.00	\$ 19,799.00	\$ 11,288.00	\$ 15,454.00
CSS&M (4)	\$ 501,000.75	\$ 510,779.72	\$ 471,028.59	\$ 619,299.63	\$ 567,252.79	\$ 692,712.18	\$ 693,454.67	\$ 282,909.00	\$ 270,836.00	\$ 310,372.00	\$ 595,561.00	\$ 480,641.00
Equipment	\$ (8,800.00)			\$ 6,735.73	\$ 360.00		\$ 13,435.73	\$ 9,700.00	\$ 8,433.00	\$ 463.00	\$ 1,370.00	\$ 8,140.00
Grants/Premium Payments	\$ 24,838.18	\$ 50,244.50	\$ 50,507.50	\$ 51,634.50	\$ 60,910.39	\$ 62,546.51	\$ 53,205.00	\$ 44,832.00	\$ 46,493.00	\$ 48,082.00	\$ 49,306.00	\$ 51,246.00
Other (5)	\$ 3,717.79	\$ 6,639.16	\$ 1,365.85	\$ 3,924.85	\$ 4,622.07	\$ 11,995.89	\$ 5,145.10	\$ 133.00	\$ 28,865.00	\$ 214,758.00	\$ 9,102.00	\$ 31,008.00
Matching Funds			\$ 38,074.66	\$ 36,484.50	\$ 40,360.98	\$ 22,146.84	\$ 28,875.98					
5 yr payoff for early out					\$ 4,385.28	\$ 4,385.28	\$ 4,791.34					
Terminal leave	\$ 3,252.31	\$ 4,122.23	\$ 5,992.69	\$ 3,043.32								
Administrative Cost Distribution	\$ 19,930.00	\$ 21,319.00	\$ 15,232.00									
DIT Desktop Charges	\$ 6,760.00	\$ 4,100.00										
Total Expenditures	\$ 1,016,099.68	\$ 1,096,490.16	\$ 1,052,644.97	\$ 1,173,124.51	\$ 1,158,667.59	\$ 1,166,310.96	\$1,203,406.72	\$ 865,271.00	\$ 908,387.00	\$ 1,163,094.00	\$1,093,317.00	\$ 928,647.00
Net Profit/Loss from Operations	\$ (101,565.56)	\$ (84,258.47)	\$ (38,191.08)	\$ (129,428.20)	\$ (135,905.37)	\$ (215,277.64)	\$ (121,257.54)	\$ (65,341.00)	\$(242,271.00)	\$ (476,510.00)	\$ (92,719.00)	\$ 53,253.00
GFGP (2)								\$ 107,228.00	\$ 175,700.00	\$ 175,700.00	\$ 166,700.00	\$ 163,281.00
Restricted Funds Carry Forward (3)				\$ 7,392.97	\$ 7,286.57	\$ 10,191.48	\$ 57,696.73	\$ 15,810.00	\$ 82,381.00	\$ 383,191.00	\$ 309,211.00	\$ 92,678.00
Transfer of balance from 1005(Board) (8 & 9)					\$ 5,811.72	\$ 4,140.63	\$ 1,752.29					
Transfer of expenses to MDA/FER		\$ 85,003.11	\$ 38,191.08	\$ 122,035.23	\$ 130,200.05	\$ 208,232.10	\$ 72,000.00					

Department of Agriculture
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Liquidated MOP	\$ 101,565.56											
Closing Balance	\$ (0.00)	\$ 744.64	\$ (0.00)	\$ (0.00)	\$ 7,392.97	\$ 7,286.57	\$ 10,191.48	\$ 57,697.00	\$ 15,810.00	\$ 82,381.00	\$ 383,192.00	\$ 309,212.00
(1) FY 2003: Grandstand entertainment contract revised; fair assumes all risk; FY 2001 & 2000 grandstand entertainment contract revised; tickets sales no longer considered revenue.												
(2) State Support												
(3) Restricted Funds equals fund balance.												
(4) CSS&M = Contractual Services, Supplies & Materials.												
(5) FY 2000 Capital Improvements included												
(6) Not included in the above figures: \$3,960.69 of FY01 capital outlay funds used in FY07.												
(7) Changed gate pricing to include free general admission to grandstand and charged for children 6 to 12 yrs old												
(8) Department started only transferring funds for the board as expense were incurred												
(9) Board expenditures for 2008 - \$4,112.67												