| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|--|------------|-------------|-------------|-------------|-----------|----------------------|-----------|--------------|----------------------|----------------------------|-------------------------------|
| | | | | | | | | | | | |
| ACN Communications | 8/27/2002 | 9/26/2002 | 2001 | 75 | 75 | \$61,261 | 0 | \$61,261 | \$61,261 | \$817 | \$817 |
| | 9/11/2003 | 9/12/2003 | 2002 | 80 | 129 | \$58,594 | 0 | \$58,594 | \$119,855 | \$732 | \$1,498 |
| | 9/8/2004 | 9/23/2004 | 2003 | 146 | 152 | \$144,258 | 0 | \$144,258 | \$264,113 | \$988 | \$1,809 |
| AGC America | 11/14/2002 | 11/25/2002 | 2001 | 8 | 10 | \$44,910 | \$20,672 | \$65,582 | \$86,254 | \$8,198 | \$10,782 |
| | 10/29/2003 | 10/30/2003 | 2002 | 17 | 18 | \$38,372 | \$76,801 | \$115,173 | \$191,974 | \$6,775 | \$11,293 |
| American Axle | 12/16/2003 | 12/16/2003 | 2002 | 234 | 236 | \$363,660 | \$109,102 | \$472,762 | \$472,762 | \$2,020 | \$2,020 |
| Asama Coldwater | | 7/15/1999 | 1998 | 164 | 175 | \$92,562 | | \$92,562 | \$92,562 | \$564 | \$564 |
| Alliant Food Service | 11/16/2001 | 11/21/2001 | 2000 | 92 | 82 | \$100,367 | 0 | \$100,367 | \$100,367 | \$1,091 | \$1,091 |
| (US Food Service) | 3/29/2002 | | 2001 | 64 | 47 | \$0 | 0 | \$0 | \$100,367 | \$0 | \$1,568 |
| · | 5/10/2004 | 5/12/2004 | 2002 | 94 | 132 | \$152,118 | 0 | \$152,118 | \$252,485 | \$1,618 | \$2,686 |
| | 8/6/2004 | 8/17/2004 | 2003 | 196 | 184 | \$326,172 | \$0 | \$326,172 | \$578,657 | \$2,952 | \$2,952 |
| Alsons | | | 2000 | | | \$0 | 0 | \$0 | \$0 | | |
| | 11/14/2002 | 11/25/2002 | 2001 | 76 | 78 | \$0 | \$22,952 | \$22,952 | \$22,952 | \$302 | \$302 |
| | 10/13/2003 | 10/14/2003 | 2002 | 78 | 65 | \$0 | \$18,505 | \$18,505 | \$41,457 | \$237 | \$532 |
| American Greetings | 1/14/2003 | 1/28/2003 | 2001 | 162 | 128 | \$179,044 | \$26,260 | \$205,304 | \$205,304 | \$1,267 | \$1,267 |
| | 1/8/2004 | 1/13/2004 | 2002 | 85 | 60 | \$103,653 | \$37,603 | \$141,256 | \$346,560 | \$1,662 | \$4,077 |
| ArvinMeritor | 9/5/2003 | 9/15/2003 | 2002 | 177 | 148 | \$196,439 | \$0 | \$196,439 | \$196,439 | \$1,110 | \$1,110 |
| 7 (1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 0/0/2000 | 8/10/2004 | 2003 | 150 | `157 | \$138,046 | \$0 | | \$334,485 | \$920 | \$2,230 |
| | | | | | | | | | | | |
| Autocam | 01/12/01 | 1/17/1901 | 1999 | 89 | 92 | \$127,181 | \$4,429 | \$131,610 | \$131,610 | \$1,479 | \$1,479 |
| | | 11/16/2001 | 2000 | 93 | 93 | \$199,490 | \$13,311 | \$212,801 | \$344,411 | \$2,288 | \$3,703 |
| | 10/25/02 | 10/30/2002 | 2001 | 91 | 84 | \$222,068 | \$15,251 | \$237,319 | \$581,730 | \$2,608 | \$6,393 |
| | 10/07/04 | 10/8/2003 | 2002 | 88 | 85 | \$218,202 | \$16,794 | \$234,996 | \$816,726 | \$2,670 | \$9,281 |
| | 09/23/04 | 9/23/2004 | 2003 | 95 | 95 | \$229,321 | \$13,759 | \$243,080 | \$1,059,806 | \$2,559 | \$11,156 |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|-------------------------|----------------------|--------------------------|-------------|-------------|------------|------------------------|----------------------|------------------------|------------------------|----------------------------|-------------------------------|
| | | | | | | | | | | | |
| Behr Industries | 07/19/02 | 7/25/2002 | 2001 | 131 | 143 | \$177,787 | \$23,150 | \$200,937 | \$200,937 | \$1,534 | \$1,534 |
| | 06/30/03 | 7/7/2003 | 2002 | 133 | 86 | \$134,533 | \$24,523 | \$159,056 | \$359,993 | \$1,196 | \$2,707 |
| Behr Climate Systems | 05/13/03 | 5/13/2003 | 2002 | 83 | 86 | \$298,808 | \$0 | \$298,808 | \$298,808 | \$3,600 | \$3,600 |
| - Chinate Cycleme | 08/06/04 | 8/11/2004 | 2003 | 92 | 92 | \$333,748 | \$0 | \$333,748 | \$632,556 | \$3,628 | \$6,876 |
| Dara Warner Caeling | 10/02/02 | 10/07/0000 | 2001 | F | E | ¢4 <i>E</i> 470 | \$60.664 | Ф7C 14O | ¢76 140 | ¢45 000 | ₽4 |
| Borg Warner Cooling | 12/23/02 11/19/03 | 12/27/2002 11/24/2003 | 2001 | <u>5</u> | 5 5 | \$15,479 \$15,356 | \$60,661 \$56,868 | \$76,140 \$72,224 | \$76,140 \$148,364 | \$15,228 \$14,445 | \$15,228 \$29,673 |
| | ,, . | | | | | 4 10,000 | +, | * - , | 4 | 4 1 1, 1 1 0 | Ψ=0,0:0 |
| Bosal Industries | 07/01/03 | 07/01/03 | 1999 | 131 | 170 | \$99,150 | \$0 | \$99,150 | \$99,150 | \$757 | \$757 |
| | 07/01/03 | 07/01/03 | 2000 | 111 | 138 | \$164,478 | \$0 | \$164,478 | \$263,628 | \$1,482 | \$2,375 |
| | 07/01/03 | 07/01/03 | 2001 | 138 | 120 | \$169,328 | \$0 | \$169,328 | \$432,956 | \$1,227 | \$3,137 |
| | 07/01/03 | 07/01/03 | 2002 | 124 | 133 | \$85,555 | \$0 | \$85,555 | \$518,511 | \$690 | \$4,182 |
| Robert Bosch | 10/25/00 | 10/27/2000 | 1999 | 134 | 172 | \$553,295 | \$187,533 | \$740,828 | \$740,828 | \$5,529 | \$5,529 |
| | | 11/16/2001 | 2000 | 282 | 345 | \$1,142,276 | \$286,927 | \$1,429,203 | \$2,170,031 | \$5,068 | \$7,695 |
| | 11/08/02 | 11/14/2002 | 2001 | 405 | 415 | \$1,236,275 | \$297,918 | \$1,534,193 | \$3,704,224 | \$3,788 | \$9,146 |
| | 11/10/03 | 11/13/2003 | 2002 | 502 | 542 | \$1,426,932 | \$750,641 | \$2,177,573 | \$5,881,797 | \$4,338 | \$11,717 |
| Drian Halimitad (DHDCO) | | 5/14/2001 | 2000 | 105 | 470 | ¢404.070 | | ¢404.070 | £404.070 | Φ4 7 0Ε | ¢4.705 |
| Brian Unlimited (BUDCO) | | 5/14/2001 | 2000 | 105 291 | 179 395 | \$181,073 \$428,995 | \$0 | \$181,073 \$428,995 | \$181,073 \$610,068 | \$1,725 \$1,474 | \$1,725 |
| | 05/12/03 | 5/23/2002 | 2001 | 396 | 399 | \$426,995 \$575,342 | \$0 \$0 | \$575,342 | \$1,185,410 | \$1,474 | \$2,096 \$2,993 |
| | 00/12/00 | G/ 10/2000 | 2002 | 000 | 000 | ψο / ο,ο 12 | ΨΟ | φονο,σ ιΣ | ψ1,100,110 | Ψ1,100 | Ψ2,000 |
| Cable Constructors | 2/25/2003 | 2/26/2003 | 2000 | 125 | 125 | \$129,804 | 0 | \$129,804 | \$129,804 | \$1,038 | \$1,038 |
| | 2/25/2003 | 2/26/2003 | 2001 | 125 | 125 | \$148,603 | 0 | \$148,603 | \$278,407 | \$1,189 | \$2,227 |
| Cardell Corporation | | 10/31/1997 | 1996 | 117 | 97 | \$78,964 | \$61,334 | \$140,298 | \$140,298 | \$1,199 | \$1,199 |
| (Molex) | | 10/31/1997 | 1997 | 107 | 140 | \$191,074 | \$66,421 | \$257,495 | \$397,793 | \$2,406 | \$3,718 |
| (| | 12/6/1999 | 1998 | 200 | 219 | \$337,176 | \$91,582 | \$428,758 | \$826,550 | \$2,144 | \$4,133 |
| (Partial) | | 7/31/1900 | 1999 | 213 | 217 | \$205,255 | \$36,975 | \$242,230 | \$1,068,780 | \$1,137 | \$5,018 |
| | | 7/27/2001 | 2000 | 207 | 212 | \$449,533 | \$18,055 | \$467,588 | \$1,536,368 | \$2,259 | \$7,422 |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|---------------------------|------------|-------------|-------------|-------------|-----------|----------------------|----------|--------------|----------------------|----------------------------|-------------------------------|
| | 6/26/2002 | 6/26/2002 | 2001 | 162 | 127 | \$374,474 | \$59,444 | \$433,918 | \$1,970,286 | \$2,679 | \$12,162 |
| | 6/30/2003 | 7/1/2003 | 2002 | 81 | 67 | \$211,305 | \$65,302 | \$276,607 | \$2,246,893 | \$3,415 | \$27,739 |
| Case Systems Inc. | | 5/11/1999 | 1998 | 83 | 88 | \$64,799 | | \$64,799 | \$64,799 | \$781 | \$781 |
| Case Cystome mer | | 5/8/2000 | 1999 | 95 | 97 | \$78,649 | | \$78,649 | \$143,448 | \$828 | \$1,510 |
| | | 4/27/2001 | 2000 | 94 | 89 | \$81,739 | | \$81,739 | \$225,187 | \$870 | \$2,396 |
| | 4/4/2002 | 4/19/2002 | 2001 | 89 | 88 | \$77,595 | | \$77,595 | \$302,782 | \$872 | \$3,402 |
| | 3/31/2003 | 4/1/2003 | 2002 | 102 | 97 | \$87,432 | | \$87,432 | \$390,214 | \$857 | \$3,826 |
| | 1/6/2004 | 1/13/2004 | 2003 | 52 | 32 | DNQ | | | | | |
| CMI International | | | 1997 | Don't exp | pect to q | ualify | | | | | |
| Coca Cola Company (1) | 11/02/00 | 11/6/1900 | 1999 | 108 | 122 | \$169,897 | \$0 | \$169,897 | \$169,897 | \$1,573 | \$1,573 |
| | 11/28/01 | 11/28/2001 | 2000 | 158 | 181 | \$202,793 | \$0 | \$202,793 | \$372,690 | \$1,284 | \$2,359 |
| | | 11/20/2002 | 2001 | 150 | 150 | \$195,713 | \$0 | \$195,713 | \$568,403 | \$1,305 | \$3,789 |
| | 11/10/03 | 11/13/2003 | 2002 | 121 | 121 | \$168,912 | \$0 | \$168,912 | \$737,315 | \$1,396 | \$6,094 |
| Compuware Corporation | | 3/10/1999 | 1997 | 83 | 83 | \$152,271 | | \$152,271 | \$152,271 | \$1,835 | \$1,835 |
| | | 2/28/1900 | 1998 | 118 | 147 | \$303,085 | | \$303,085 | \$455,356 | \$2,569 | \$3,859 |
| | | 2/14/1901 | 1999 | 319 | 331 | \$866,445 | | \$866,445 | \$1,321,801 | \$2,716 | \$4,144 |
| | | 2/27/2002 | 2000 | 331 | 331 | \$424,993 | | \$424,993 | \$1,746,794 | \$1,284 | \$5,277 |
| | 2/18/2003 | 2/20/2003 | 2001 | 331 | 331 | \$458,470 | | \$458,470 | \$2,205,264 | \$1,385 | \$6,662 |
| | 2/14/2004 | 2/18/2004 | 2002 | 331 | 331 | \$485,903 | | \$485,903 | \$2,691,167 | \$1,468 | \$8,130 |
| Daimler-Chrysler Services | 9/24/2003 | 9/29/2003 | 2002 | 228 | 268 | \$515,661 | \$0 | \$515,661 | \$515,661 | \$2,262 | \$2,262 |
| Dow Chemical | | | 1998 | DNQ | | | | | | | |
| Edgewater Automation | 3/15/2002 | | 2001 | 9 | 14 | \$15,835 | \$0 | \$15,835 | \$15,835 | \$1,759 | \$1,759 |
| | 7/23/2003 | 7/25/2003 | 2002 | 16 | 18 | \$34,398 | \$0 | \$34,398 | \$50,233 | \$2,150 | \$3,140 |
| | 5/4/2004 | 5/5/2004 | 2003 | 25 | 31 | \$42,502 | \$0 | \$42,502 | \$92,735 | \$1,700 | \$3,709 |
| | | | | | | | | | | | |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|------------------------|------------|-------------|-------------|-------------|-----------|----------------------|-----------|--------------|----------------------|----------------------------|-------------------------------|
| Energy Conv. Devices | 5/29/2003 | 5/30/2003 | 2002 | 22 | 28 | \$55,983 | \$22,528 | \$78,511 | \$78,511 | \$3,569 | \$3,569 |
| | | 5/25/2004 | 2003 | 23 | 23 | \$21,672 | \$54,712 | \$76,384 | \$154,895 | \$3,321 | \$6,735 |
| | | | | | | | | | | | |
| Eng. Machine Products | 6/12/2000 | 6/21/2000 | 1999 | 78 | 78 | \$59,785 | \$0 | \$59,785 | \$59,785 | \$766 | \$766 |
| | | 5/4/2001 | 2000 | 98 | 104 | \$146,670 | \$0 | \$146,670 | \$206,455 | \$1,497 | \$2,107 |
| | | 5/15/2002 | 2001 | 128 | 149 | \$187,805 | \$0 | \$187,805 | \$394,260 | \$1,467 | \$3,080 |
| | 4/28/2003 | 4/29/2003 | 2002 | 151 | 138 | \$230,484 | \$0 | \$230,484 | \$624,744 | \$1,526 | \$4,137 |
| | 4/26/2004 | 4/29/2004 | 2003 | 139 | 146 | \$228,575 | \$0 | \$228,575 | \$853,319 | \$1,644 | \$6,139 |
| Federal Mogul Camshaft | | 6/23/2000 | 1998 | 98 | 98 | \$117,879 | \$62,365 | \$180,244 | \$180,244 | \$1,839 | \$1,839 |
| f.n.a. Weyburn Bartel | | 9/11/2001 | 1999 | 140 | 163 | \$154,210 | \$65,702 | \$219,912 | \$400,156 | \$1,571 | \$2,858 |
| mar rregionni zante. | | 9/11/2001 | 2000 | 146 | 163 | \$179,166 | \$31,425 | \$210,591 | \$610,747 | \$1,442 | \$4,183 |
| | | 7/9/2003 | 2001 | 117 | 117 | \$33,815 | \$8,058 | \$41,873 | \$652,620 | \$358 | \$5,578 |
| | | | | | | | | | | | |
| Flagstar Bank | 8/19/2002 | 8/20/2002 | 2001 | 442 | 699 | \$423,844 | \$0 | \$423,844 | \$423,844 | \$959 | \$959 |
| | 11/19/2003 | 11/24/2003 | 2002 | 442 | 538 | \$497,683 | \$0 | \$497,683 | \$921,527 | \$1,126 | \$2,085 |
| | | | | | | | | | | | |
| Forest Health | 4/23/2003 | 4/23/2003 | 2002 | 97 | 113 | \$155,881 | \$0 | \$155,881 | \$155,881 | \$1,607 | \$1,607 |
| Four Winns Boats | 1/28/2003 | 1/29/2003 | 2001 | 548 | 595 | \$680,572 | \$81,877 | \$762,449 | \$762,449 | \$1,391 | \$1,391 |
| | 9/19/2003 | 9/29/2003 | 2002 | 603 | 607 | \$777,977 | \$74,470 | \$852,447 | \$1,614,896 | \$1,414 | \$2,678 |
| | | | | | | • | <u> </u> | <u> </u> | | | |
| General Motors Lansing | 12/16/2002 | 12/16/2002 | 2001 | 688 | 769 | \$1,597,957 | \$145,326 | \$1,743,283 | \$1,743,283 | \$2,534 | \$2,534 |
| | 12/9/2003 | 12/9/2003 | 2002 | 980 | 1115 | \$2,662,880 | \$604,923 | \$3,267,803 | \$5,011,086 | \$3,334 | \$5,113 |
| Harman Enterprises | 3/10/2003 | 3/11/2003 | 2001 | 51 | 52 | \$0 | \$59,913 | \$59,913 | \$59,913 | \$1,175 | \$1,175 |
| , | 2/19/2004 | 2/20/2004 | 2002 | 58 | 63 | \$0 | \$115,905 | \$115,905 | \$175,818 | \$1,998 | \$3,031 |
| | | | | | | | | | | | |
| Haworth, Inc. | | 12/9/1998 | 1997 | 219 | 305 | \$213,416 | \$142,010 | \$355,426 | \$355,426 | \$1,623 | \$1,623 |
| (Big Rapids | | 12/6/1999 | 1998 | 324 | 334 | \$395,189 | \$166,675 | \$561,864 | \$917,290 | \$1,734 | \$2,831 |
| Components) | 11/3/2000 | 6/4/2003 | | 335 | 333 | \$380,894 | \$87,540 | \$468,434 | \$1,385,724 | \$1,398 | \$4,136 |
| | 11/21/2001 | 11/27/2001 | 2000 | 326 | 331 | \$400,061 | \$72,738 | \$472,799 | \$1,858,523 | \$1,450 | \$5,701 |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|------------------------------|-----------------|-------------|-------------|-------------|-----------|----------------------|-----------|--------------|----------------------|----------------------------|-------------------------------|
| | 11/1/2002 | 11/4/2002 | 2001 | 303 | 258 | \$341,988 | \$50,473 | \$392,461 | \$2,250,984 | \$1,295 | \$7,429 |
| Han behating be | -114 | | 4000 | | | | | | | | |
| Hess Industries, Inc. | don't expect to | quality | 1998 | | | | | | | | |
| Howmet | 11/7/2002 | 11/20/2002 | 2001 | 201 | 209 | \$392,011 | \$138,653 | \$530,664 | \$530,664 | \$2,640 | \$2,640 |
| Hi-Lex Controls (Liitchfield | <u>l</u> d) | 12/21/1999 | 1998 | 98 | 98 | \$18,159 | \$0 | \$18,159 | \$18,159 | \$185 | \$185 |
| | | 1/19/1900 | 1999 | 155 | 172 | \$44,475 | \$0 | \$44,475 | \$62,634 | \$287 | \$404 |
| | 12/04/00 | 12/21/1900 | 2000 | 213 | 247 | \$84,784 | \$0 | \$84,784 | \$147,418 | \$398 | \$692 |
| | 3/8/2002 | 3/21/2002 | 2001 | 512 | 524 | \$84,103 | \$0 | \$84,103 | \$231,521 | \$164 | \$452 |
| | 12/19/2002 | 12/20/2002 | 2002 | 264 | 299 | \$153,206 | \$0 | \$153,206 | \$384,727 | \$580 | \$1,457 |
| | 11/17/2003 | 11/25/2003 | 2003 | 277 | 273 | \$143,616 | \$0 | \$143,616 | \$528,343 | \$518 | \$1,907 |
| Hi-Lex Controls (Hudson) | 11/17/2003 | 11/25/2003 | 2003 | 113 | 136 | \$117,580 | \$0 | \$117,580 | \$117,580 | \$1,041 | \$1,041 |
| IMCO Recycling | | 5/20/1999 | 1998 | 75 | 74 | \$89,017 | \$0 | \$89,017 | \$89,017 | \$1,187 | \$1,187 |
| | | 6/21/2000 | 1999 | 81 | 83 | \$98,023 | \$0 | \$98,023 | \$187,040 | \$1,210 | \$2,309 |
| | | 10/29/2001 | 2000 | 79 | 76 | \$106,368 | \$45,426 | \$151,794 | \$338,834 | \$1,921 | \$4,289 |
| | 10/07/02 | 10/10/2002 | 2001 | 81 | 83 | \$102,941 | \$97,890 | \$200,831 | \$539,665 | \$2,479 | \$6,663 |
| | 10/20/03 | 10/30/2003 | 2002 | 89 | 91 | \$113,551 | \$110,004 | \$223,555 | \$763,220 | \$2,512 | \$8,576 |
| | 08/16/04 | 8/17/2004 | 203 | 77 | 75 | \$106,020 | \$114,596 | \$220,616 | \$983,836 | \$2,865 | \$12,777 |
| Integrity Design | 3/6/2003 | 3/7/2003 | 2002 | 9 | 9 | \$14,776 | \$0 | \$14,776 | \$14,776 | \$1,642 | \$1,642 |
| | 2/23/2004 | 2/25/2004 | 2003 | 10 | 9 | \$21,071 | \$0 | \$21,071 | \$35,847 | \$2,107 | \$3,585 |
| | | | | | | | | | | | |
| Integrated Sensing Sol. | 4/25/2003 | 4/25/2003 | 2002 | 5 | 5 | \$9,841 | \$0 | \$9,841 | \$9,841 | \$1,968 | \$1,968 |
| Kmart (1) | 01/10/01 | 1/18/1901 | 1999 | 480 | 493 | \$1,186,538 | \$0 | \$1,186,538 | \$1,186,538 | \$2,472 | \$2,472 |
| | 08/21/01 | 8/22/2001 | 2000 | 447 | 447 | \$1,214,817 | \$0 | \$1,214,817 | \$2,401,355 | \$2,718 | \$5,372 |
| | 09/06/02 | 8/23/2002 | 2001 | 593 | 593 | \$2,131,451 | \$0 | \$2,131,451 | \$4,532,806 | \$3,594 | \$7,644 |
| | 12/03/03 | DNQ | 2002 | | | | | | | | |
| | | | | | | | | | | | |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|--------------------------|-----------------------|------------------------|--------------|-------------|------------|------------------------|-----------------------|--------------------------|----------------------------|----------------------------|-------------------------------|
| Kmart (2) Software Dev. | 11/29/01 | 11/29/2001 | 2000 | 431 | 431 | \$383,004 | \$171,501 | \$554,505 | \$554,505 | \$1,287 | \$1,287 |
| | 12/26/02 | 12/27/2002 | 2001 | 146 | 146 | \$980,298 | \$34,606 | \$1,014,904 | \$1,569,409 | \$6,951 | \$10,749 |
| | 12/03/03 | DNQ | 2002 | | | | | | | | |
| | | | | | | | | | | | |
| Lacks Enterprises, Inc. | | 8/18/2000 | 1998 | 235 | 240 | \$235,650 | | \$320,916 | \$320,916 | \$1,365 | \$1,365 |
| | | 8/21/2001 | 1999 | 256 | 260 | \$245,076 | \$87,714 | \$332,790 | \$653,706 | \$1,300 | \$2,554 |
| | 8/15/2002 | 8/26/2002 | 2000 | 264 | 267 | \$242,032 | \$56,070 | \$298,102 | \$951,808 | \$1,129 | \$3,605 |
| | 9/9/2003 | 9/18/2003 | 2001 | 262 | 271 | \$249,293 | \$70,315 | \$319,608 | \$1,271,416 | \$1,220 | \$4,853 |
| (Stub year; FY Change) | | 12/8/2003 | 2002 | 277 | 281 | \$101,399 | \$33,955 | \$135,354 | \$1,406,770 | \$489 | \$5,079 |
| | 5/12/2004 | 1/20/2004 | 2003 | 288 | 291 | \$236,606 | \$59,439 | \$296,045 | \$1,702,815 | \$1,028 | \$5,913 |
| L&W Inc. | 1/23/2002 | 1/25/2002 | 2000 | 258 | 279 | \$416,070 | \$0 | \$416,070 | \$1,687,486 | \$1,613 | \$6,541 |
| LXVV IIIC. | | | 2000 | 283 | 281 | | | | | | |
| | 3/5/2003 2/24/2004 | 3/6/2003 2/25/2004 | 2001 | 283 278 | 307 | \$427,470 \$452,470 | | \$427,470 \$452,470 | \$2,114,956 \$2,567,426 | \$1,510 \$1,628 | \$7,473 \$9,235 |
| | 2/24/2004 | 2/23/2004 | 2002 | 210 | 307 | ψ+32,+70 | ΨΟ | ψ+32,+70 | Ψ2,507,420 | Ψ1,020 | ψ5,255 |
| Magnesium Products | 12/18/01 | 12/20/2001 | 2000 | 90 | 89 | \$109,434 | \$26,725 | \$136,159 | \$319,580 | \$1,513 | \$3,551 |
| | 12/11/02 | 12/17/2002 | 2001 | 104 | 105 | \$128,456 | \$63,019 | \$191,475 | \$721,572 | \$1,841 | \$6,938 |
| | 9/25/2003 | 9/29/2003 | 2002 | 113 | 117 | \$138,910 | \$44,511 | \$183,421 | \$1,005,658 | \$1,623 | \$8,900 |
| | 9/30/2004 | 10/19/2004 | 2003 | 106 | 102 | \$130,360 | \$30,690 | \$161,050 | \$1,230,986 | \$1,519 | \$11,613 |
| Maridian la composita d | | 6/4/4000 | 4007 | 000 | 04.4 | ¢407.400 | # 400,000 | ФE00 007 | Φ Γ ΩΩ ΩΩ 7 | ФО 20 Г | фо оог |
| Meridian Incorporated | | 6/1/1999 | 1997 | 228 | 214 | \$407,168 | \$122,929 | \$530,097 | \$530,097 | \$2,325 | \$2,325 |
| | | 6/27/2000 6/18/2001 | 1998 1999 | 295 579 | 366 655 | \$649,586 | \$172,651 \$98,620 | \$822,237 | \$1,352,334 | \$2,787 \$1,848 | \$4,584 |
| | | 5/28/2002 | 2000 | 618 | | \$971,316 | | \$1,069,936 \$992,822 | \$2,422,270 | | \$4,184 \$5,526 |
| | 4/17/2003 | 4/22/2003 | 2000 | 459 | 332 | \$909,920 | | \$882,404 | \$3,415,092 | \$1,607 \$1,922 | \$9,363 |
| | | | 2001 | 459 178 | | \$805,010 | • | | \$4,297,496 | | |
| | 4/15/2004 | 4/22/2004 | 2002 | 178 | 144 | \$532,394 | \$45,646 | \$578,040 | \$4,875,536 | \$3,247 | \$27,391 |
| Midway Products | 1 | 4/27/2001 | 2000 | 78 | 78 | \$94,914 | \$10,656 | \$105,570 | \$105,570 | \$1,353 | \$1,353 |
| (f.k.a. P& A Industries) | 3/5/2002 | 4/11/2002 | 2001 | 82 | 76 | \$121,260 | \$93,059 | \$214,319 | \$214,319 | \$2,614 | \$2,614 |
| , | 3/5/2003 | 3/6/2003 | 2002 | 77 | 77 | \$129,898 | \$92,641 | \$222,539 | \$399,477 | \$2,890 | \$5,188 |
| | 3/2/2004 | 3/5/2004 | 2003 | 75 | 77 | \$111,397 | \$86,243 | \$197,640 | \$437,660 | \$2,635 | \$5,835 |
| | | | | | | | | | | | |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|----------------------------|------------|-------------|-------------|-------------|-----------|----------------------|----------|--------------|----------------------|----------------------------|-------------------------------|
| Murco Foods | 6/15/2001 | 6/20/2001 | 2000 | 105 | 123 | \$176,938 | \$0 | \$176,938 | \$176,938 | \$1,685 | \$1,685 |
| | 6/6/2002 | 6/10/2002 | 2001 | 226 | 263 | \$240,020 | \$0 | \$240,020 | \$416,958 | \$2,787 | \$1,845 |
| | 12/20/2002 | 12/27/2002 | 2002 | 270 | 248 | \$184,644 | \$0 | \$184,644 | \$601,602 | \$2,787 | \$2,228 |
| | 7/9/2003 | 7/11/2003 | 2003 | 309 | 325 | \$378,924 | \$0 | \$378,924 | \$980,526 | \$2,787 | \$3,173 |
| National Tech Team 1 | | 10/1/1997 | 1996 | 133 | 168 | \$64,216 | | \$64,216 | \$64,216 | \$483 | \$483 |
| (Tech Team Global) | | 11/4/1998 | 1997 | 130 | 97 | \$116,626 | | \$116,626 | \$180,842 | \$897 | \$1,391 |
| | | | 1998 | Don't exp | pect to q | ualify | | | | | |
| National Tech Team 2 | | | 1998 | Don't exp | pect to q | ualify | | | | | |
| Nicholas Plastics | | 3/26/2001 | 2000 | 89 | 100 | \$112,413 | \$0 | \$112,413 | \$112,413 | \$1,263 | \$1,263 |
| (f.n.a. N-K Manufacturing) | | | | | | | | | | | |
| Neway Anchorlok | | 7/15/1999 | 1998 | 105 | 103 | \$138,956 | | \$138,956 | \$138,956 | \$1,323 | \$1,323 |
| (Holland USA) | (Partial) | | 1999 | 130 | 140 | \$120,796 | | \$120,796 | \$259,752 | \$929 | \$1,998 |
| Osmic | 10/15/2003 | 10/27/2003 | 2002 | 7 | 7 | \$14,034 | \$0 | \$14,034 | \$14,034 | \$2,005 | \$2,005 |
| Petri | | 10/22/1998 | 1997 | 90 | 114 | \$72,485 | \$9,408 | \$81,893 | \$81,893 | \$910 | \$910 |
| (Takata Petri) | | 9/30/1999 | 1998 | 124 | 92 | \$177,387 | \$22,247 | \$199,634 | \$281,527 | \$1,610 | \$2,270 |
| (s. i.i.i. | | 11/13/1900 | 1999 | 100 | 127 | \$172,154 | \$65,273 | \$237,427 | \$518,954 | \$2,374 | \$5,190 |
| Pilot Industries | | 2/11/1999 | 1997 | 105 | 121 | \$61,952 | \$36,522 | \$98,474 | \$98,474 | \$938 | \$938 |
| not madelies | | 3/28/1900 | 1998 | 221 | 292 | \$210,528 | \$45,914 | \$256,442 | \$354,916 | \$1,160 | \$1,606 |
| | 01/23/01 | 1/26/1901 | 1999 | 308 | 273 | \$333,237 | \$48,745 | \$381,982 | \$736,898 | \$1,240 | \$2,393 |
| | 03/11/02 | 3/13/2002 | 2000 | 142 | 112 | \$165,635 | \$38,179 | \$203,814 | \$940,712 | \$1,435 | \$6,625 |
| POM Group | 09/01/04 | 9/2/2004 | 2001 | 16 | 26 | \$41,254 | \$0 | \$41,254 | \$41,254 | \$2,578 | \$2,578 |
| | 09/01/04 | 9/2/2004 | 2002 | 18 | | \$62,694 | \$0 | \$62,694 | \$103,948 | \$3,483 | \$5,775 |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|--------------------------------|------------|-------------|-------------|-------------|-----------|----------------------|-------------|--------------|----------------------|----------------------------|-------------------------------|
| | | | | | | | | | | | |
| Quicken (Intuit) | 7/18/2002 | 7/30/2002 | 2000 | 97 | 97 | \$58,710 | \$2,241 | \$60,951 | \$60,951 | \$628 | \$628 |
| | 7/22/2003 | 7/22/2003 | 2001 | 307 | 307 | \$446,856 | \$18,433 | \$465,289 | \$526,240 | \$1,516 | \$1,714 |
| | 10/23/2003 | 10/27/2003 | 2002 | 515 | 515 | \$242,311 | \$34,297 | \$276,608 | \$802,848 | \$537 | \$1,559 |
| | 8/23/2004 | 8/23/2004 | 2003 | 708 | 860 | \$1,068,330 | \$865,858 | \$1,934,188 | \$2,737,036 | \$2,732 | \$3,866 |
| RSDC of Michigan | 4/23/2003 | 4/23/2003 | 1999 | 202 | 222 | \$239,885 | \$0 | \$239,885 | \$1,042,733 | \$1,188 | \$5,162 |
| Ŭ | 5/2/2003 | 5/6/2003 | 2000 | 222 | 222 | \$325,858 | \$0 | \$325,858 | \$1,368,591 | \$1,468 | \$6,165 |
| | 5/2/2003 | 5/6/2003 | 2001 | 222 | 222 | \$341,698 | \$0 | \$341,698 | \$1,710,289 | \$1,539 | \$7,704 |
| | 5/2/2003 | 5/6/2003 | 2002 | 222 | 222 | \$386,531 | \$0 | \$386,531 | \$2,096,820 | \$1,741 | \$9,445 |
| | 4/13/2004 | 4/16/2004 | 2003 | 222 | 222 | \$413,230 | \$0 | \$413,230 | \$2,510,050 | \$1,861 | \$11,307 |
| Shape Corporation | | 1/19/1900 | 1998 | 183 | 271 | \$310,765 | \$73,279 | \$384,044 | \$2,894,094 | \$2,099 | \$15,815 |
| Chape Corporation | 01/19/01 | 1/22/1901 | 1999 | 291 | 306 | \$423,812 | \$74,360 | \$498,172 | \$3,392,266 | \$1,712 | \$11,657 |
| | 10/1/2001 | 10/4/2001 | 2000 | 345 | 365 | \$537,112 | \$53,361.00 | \$590,473 | \$3,982,739 | \$1,712 | \$11,544 |
| | 2/14/2003 | 2/19/2003 | 2001 | 393 | 431 | \$646,353 | | \$740,098 | \$4,722,837 | \$1,883 | \$12,017 |
| | 9/27/2004 | 10/5/2004 | 2002 | 452 | 471 | \$698,392 | \$117,552 | \$815,944 | \$5,538,781 | \$1,805 | \$12,254 |
| | 9/27/2004 | 10/5/2004 | 2003 | 462 | 452 | \$680,752 | \$94,134 | \$774,886 | \$6,313,667 | \$1,677 | \$13,666 |
| Shiloh of Michigan, LLC | 11/26/2001 | 11/27/2001 | 1999 | 150 | 158 | \$245,850 | \$0.00 | \$245,850 | \$245,850 | \$1,639 | \$1,639 |
| Spicer Heavy Axle | | 11/15/2001 | 2000 | 97 | 97 | \$360,531 | \$197,811 | \$558,342 | \$558,342 | \$5,756 | \$5,756 |
| oproor record rame | 10/23/2002 | 10/30/2002 | 2001 | 115 | 113 | \$325,285 | \$337,072 | \$662,357 | \$1,220,699 | \$5,760 | \$10,615 |
| | 11/12/2003 | 11/14/2003 | 2002 | 124 | 126 | \$349,175 | | \$366,910 | \$1,587,609 | \$2,959 | \$12,803 |
| Spartan Steel | 2/20/2001 | 3/9/2001 | 1999 | 85 | 79 | \$132,797 | \$0.00 | \$132,797 | \$132,797 | \$1,562 | \$1,562 |
| (f.n.a. Worthington Steel) | 1/31/2002 | 2/4/2002 | 2000 | 80 | 77 | \$132,797 | \$0.00 | \$132,797 | \$260,748 | \$1,502 | \$3,259 |
| (i.ii.a. vvoitiiiigtoii Steel) | 2/19/2003 | 2/4/2002 | 2000 | 75 | 77 | \$127,951 | | \$127,951 | \$260,746 | \$1,706 | \$5,259 \$5,183 |
| | 2/13/2003 | 2/20/2003 | 2001 | 75 76 | 76 | \$127,946 | \$0.00 | \$127,946 | \$531,822 | \$1,706 | \$6,998 |
| | 2/13/2004 | 2/10/2004 | 2002 | 70 | 70 | ψ143,120 | φυ.υυ | Ψ1+3,120 | ΨΟΟ 1,022 | ψ1,003 | ψ0,330 |
| SSAB HardTech | 4/3/2003 | 4/3/2003 | 2002 | 150 | 150 | \$214,035 | \$0.00 | \$214,035 | \$214,035 | \$1,427 | \$1,427 |
| | | 3/22/2004 | 2003 | 150 | 150 | \$233,568 | \$0.00 | \$233,568 | \$447,603 | \$1,557 | \$2,984 |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|-----------------------------------|------------|-------------|-------------|-------------|-----------|----------------------|-----------|--------------|----------------------|----------------------------|-------------------------------|
| | | | | | | | | | | | |
| Target Corporation | 1/27/2004 | 1/28/2004 | 2002 | 691 | 738 | \$918,014 | \$0.00 | \$918,014 | \$918,014 | \$1,329 | \$1,329 |
| Tower Automotive / A. O. Smith | | 3/10/1997 | 1996 | 149 | 179 | \$188,255 | | \$188,255 | \$188,255 | \$1,263 | \$1,263 |
| | | 12/8/1998 | 1997 | 247 | 323 | \$364,202 | | \$364,202 | \$552,457 | \$1,475 | \$2,237 |
| | | 12/15/1999 | 1998 | 75 | 75 | \$252,841 | | \$252,841 | \$805,298 | \$3,371 | \$10,737 |
| | 11/07/00 | 11/13/2000 | 1999 | 247 | 247 | \$557,236 | | \$557,236 | \$1,362,534 | \$2,256 | \$5,516 |
| | 11/16/01 | 11/21/2001 | 2000 | 247 | 247 | \$452,374 | | \$452,374 | \$1,814,908 | \$1,831 | \$7,348 |
| now Tower Plymouth | 10/17/02 | 11/25/2002 | 2001 | 247 | 247 | \$435,500 | | \$435,500 | \$2,250,408 | \$1,763 | \$9,111 |
| | 10/03/03 | 10/3/2003 | 2002 | 247 | 247 | \$491,187 | | \$491,187 | \$2,741,595 | \$1,989 | \$11,100 |
| TruMack | 11/19/2001 | 11/21/2001 | 2000 | 226 | 235 | \$259,162 | \$0 | \$259,162 | \$259,162 | \$1,147 | \$1,147 |
| (Detroit Chassis) | 11,10,2001 | 10/25/2002 | 2001 | 88 | 61 | \$114,472 | \$0 | \$114,472 | \$373,634 | \$1,301 | \$4,246 |
| | | 10/27/2003 | 2002 | 0 | 0 | \$0 | \$0 | Ŧ , | ¥ = -, | + , | * / - |
| | | | | | | | | | | | |
| Solvay Automotive | | 12/3/1998 | 1997 | 150 | | \$228,839 | \$164,184 | \$393,023 | \$393,023 | \$2,620 | |
| (Inergy Automotive) | | 12/17/1999 | 1998 | 207 | 210 | \$351,535 | \$205,226 | \$556,761 | \$949,784 | \$2,690 | \$4,588 |
| | 12/21/00 | 12/21/1900 | 1999 | 215 | 222 | \$381,063 | \$218,734 | \$599,797 | \$1,549,581 | \$2,790 | \$7,207 |
| (Partial) | 12/03/01 | 12/4/2001 | 2000 | 220 | 226 | \$204,658 | \$206,246 | \$410,904 | \$1,960,485 | \$1,868 | \$8,911 |
| (Partial) | 12/06/01 | 12/14/01 | 2000 | 220 | 213 | \$127,090 | \$39,298 | \$166,388 | \$2,126,873 | \$756 | \$9,668 |
| | 11/20/02 | 11/25/02 | 2001 | 198 | 192 | \$326,676 | \$226,706 | \$553,382 | \$2,680,255 | \$2,795 | \$13,537 |
| | 12/04/03 | 12/05/03 | 2002 | 167 | 164 | \$302,881 | \$255,281 | \$558,162 | \$3,238,417 | \$3,342 | \$19,392 |
| Walden Book Co. | | 12/22/1997 | 1996 | 365 | 373 | \$562,905 | | \$562,905 | \$562,905 | \$1,542 | \$1,542 |
| (Borders Group) | | 1/22/1999 | 1997 | 387 | 428 | \$720,581 | | \$720,581 | \$1,283,486 | \$1,862 | \$3,317 |
| | | 12/15/1999 | 1998 | 378 | 438 | \$1,294,736 | | \$1,294,736 | \$2,578,222 | \$3,425 | \$6,821 |
| | 12/04/00 | 1/3/1901 | 1999 | 419 | 439 | \$880,330 | | \$880,330 | \$3,458,552 | \$2,101 | \$8,254 |
| | 12/07/01 | 1/18/2002 | 2000 | 421 | 442 | \$861,406 | \$0 | \$861,406 | \$4,319,958 | \$2,046 | \$10,261 |
| | 11/14/02 | 11/25/2002 | 2001 | 443 | 449 | \$244,308 | \$0 | \$244,308 | \$4,564,266 | \$551 | \$10,303 |
| | 11/04/03 | 11/5/2003 | 2002 | 466 | 467 | \$256,363 | \$0 | \$256,363 | \$4,820,629 | \$550 | \$10,345 |
| | | | | | | | | | | | |

| Company | Date Rec'd | Date Mailed | Tax Year | Avg. QNJ | YE QNJ | Employment Credit | BAC | Total Credit | Cumulative Credit | Cost per Job, Annual | Cumulative Cost per Job |
|---------|------------|-------------|-------------|-------------|-----------|----------------------|--------------|--------------|----------------------|----------------------------|-------------------------------|
| Vitec | | 10/4/2001 | 1999 | 128 | 187 | \$173,239 | \$0 | \$173,239 | \$173,239 | \$1,353 | \$1,353 |
| | | 10/4/2001 | 2000 | 107 | 131 | \$210,402 | \$39,285 | \$249,687 | \$422,926 | \$2,334 | \$3,953 |
| | | | | | | | | | | | |
| Totals | | | | 13541 | 13655 | \$65,059,542 | \$10,063,660 | \$75,123,202 | | | \$5,548 |

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